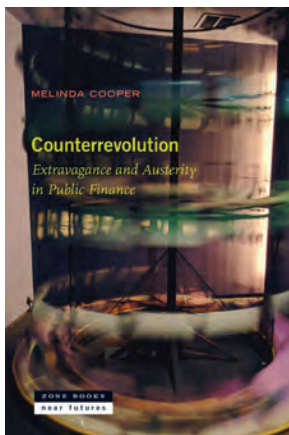
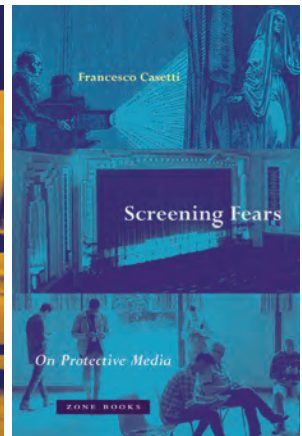
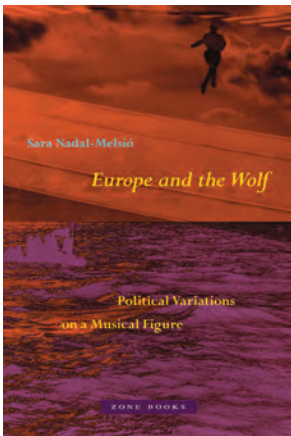


# ZONE BOOKS

INTERNATIONAL RIGHTS GUIDE | 2025–2026



# ZONE BOOKS

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**BENEATH THE WAGE:  
TIPS, TASKS, AND GIGS IN  
THE AGE OF SERVICE WORK**

by Annie McClanahan

A NEAR FUTURES TITLE

**A reconsideration of capitalism from the  
perspective of the service economy**

Cultural Studies  
368 pp. | 28 illus.  
Spring 2026

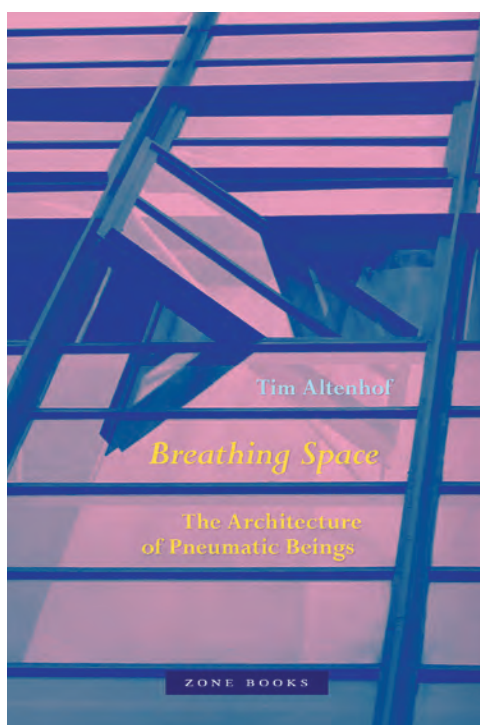
Today, 80 percent of U.S. workers do service work, from delivering takeout to mopping floors to teaching. Each time we are handed a bag of groceries or a cup of coffee, call for a cab or have our homework graded, we confront both the enormity and the intimacy of the contemporary service sector. Do these jobs have anything in common? Who is doing this work? And what kind of labor politics does it generate? If service work has often been treated as a footnote to modern capitalism, *Beneath the Wage* reveals it as crucial to understanding how exploitation functions today. Uncovering a history that runs from eighteenth-century servants to present-day gig workers, Annie McClanahan retheorizes capitalism from the perspective of the service economy, challenging conventional assumptions about how work is waged, regulated, managed, and automated. She shows how work done “beneath the wage” depends on racialized and gendered forms of economic domination, is often excluded from labor organizing and regulation, and yet has begun to generate a new politics of social reproduction and solidarity.

**“McClanahan’s grasp of economics, in the radical as well as the more official senses, is truly masterful and she does an outstanding job of clarifying its stakes for cultural analysis.”**

**—Julian Murphet, *Affirmations: of the modern***

ANNIE MCCLANAHAN is an Associate Professor of English at University of California, Irvine. She is the author of *Dead Pledges: Debt, Crisis, and Twenty-First-Century Culture*.





## BREATHING SPACE: THE ARCHITECTURE OF PNEUMATIC BEINGS

by Tim Altenhof

An illuminating account of how new knowledge about human respiration impacted architectural design in the early twentieth century

Art & Architecture  
256 pp. | 63 b&w + 8 color illus.  
Spring 2026

In *Breathing Space* architect and historian Tim Altenhof brilliantly explores the physiology of breathing and its reciprocal relationship to bodies and buildings, both of which share a common atmosphere. Because breathing is controlled by the autonomic nervous system and cannot be willfully overridden, it takes place unconsciously and involuntarily—most of the time. However, beginning in the mid-nineteenth century, breathing became a widely investigated cultural and physiological phenomenon and was the basis for techniques and bodily practices that heightened pulmonary awareness. New understandings of air pollution and disease stimulated a widespread preoccupation with ventilation, impacting architecture in countless ways. Altenhof's close readings of built structures show how the science of breathing was incorporated into architecture, whether in the design of factories, residences, or medical facilities. The lungs form a major part of the respiratory system and tie the living body directly to its surroundings. Yet the role of lungs also poses a topological problem: engaging in atmospheric transfer, they dissolve the division between inside and outside, and despite being an internal organ, they sustain a permanent and living connection to the external world.

**"This compelling book uses breathing as a powerful metaphor throughout. Altenhof weaves together medicine, engineering, physics, and architecture across historical periods. Through sophisticated prose, he traces an unexpected journey that will leave readers breathless."** —Maristella Casciato, Getty Research Institute

TIM ALTENHOF is an architect and senior scientist in the Department for Architectural Theory and History at the University of Innsbruck.



## CASTRATO PHANTOMS: MORESCHI, FELLINI, AND THE SACRED VERNACULAR IN ROME

by Martha Feldman

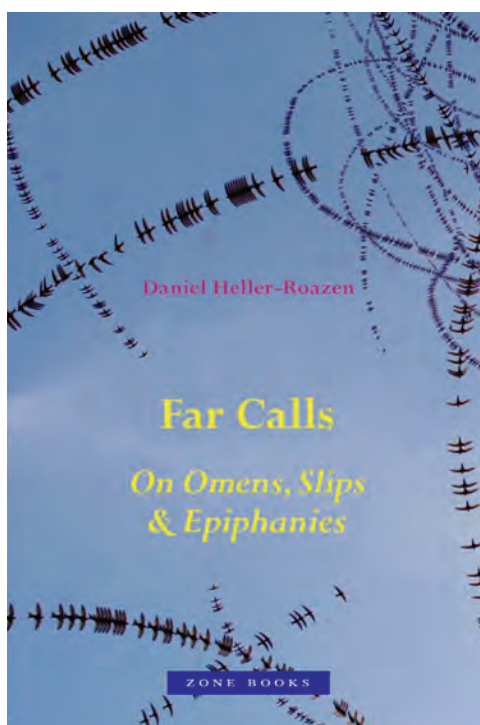
A new mapping of castrato afterlives in modern Rome

Sound Studies  
480 pp. | 144 b&w + 8 color illus.  
Spring 2026

Around 1830, opera houses stopped using castrati, and Rome and the Vatican became home to their glorious singing, engineered by surgery and intensive vocal training. Castrati were long mired in secrecy, obfuscations, and lies about their origin and conditions, not least the last of them, Alessandro Moreschi. After a decade and more of digging through archives and family histories comes musicologist Martha Feldman's exciting transdisciplinary and quasi-cinematic account of Moreschi, whose recordings preserve the only sonic trace of a solo castrato. Yet Moreschi's story extends far beyond him. It opens up intrigues, politics, and histories of the Vatican, everyday histories of nineteenth- and twentieth-century Rome, the world of Roman opera, the city's unique mélange of sacred and vernacular tropes, and representations of Rome by iconic film director Federico Fellini. Far from telling of one anomalous figure, Feldman's gripping history convinces readers that Moreschi, like Fellini, can be read as an improbable index of Roman consciousness, both during his own life and well beyond.

**"Readers interested in the histories of Catholicism, popular culture, singing traditions, and even colonial fantasies of twentieth-century Italy will find this book to be invaluable, and a great read!"** —Suzanne G. Cusick, New York University

MARTHA FELDMAN is the Ferdinand Schevill Distinguished Service Professor of Music at the University of Chicago. She is the author of three award-winning monographs: *City Culture and the Madrigal at Venice*; *Opera and Sovereignty: Transforming Myths in Eighteenth-Century Italy*; and *The Castrato: Reflections on Natures and Kinds*.



## **FAR CALLS: ON OMENS, SLIPS & EPIPHANIES**

by Daniel Heller-Roazen

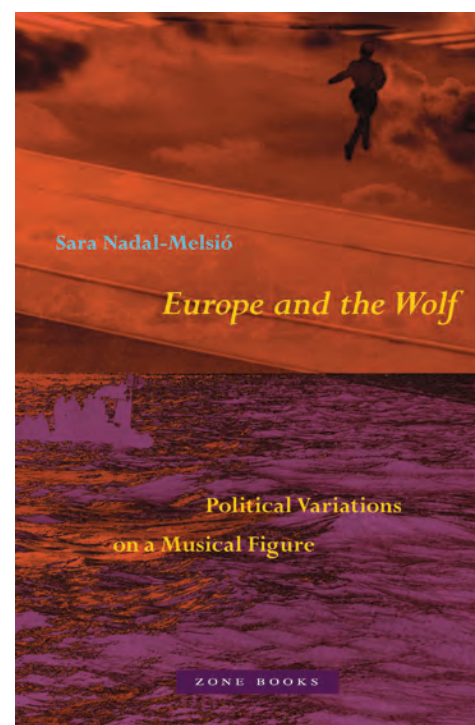
An inquiry into the theories and practices of overhearing

Literature  
408 pp. | 4 illus.  
Fall 2025

When words are not heard but overheard, when phrases are perceived in bits and pieces, and when speakers, failing to do as they intend, state things that they never meant to say, the saying, in its unsteady relation to understanding, becomes an event. That event has long been studied by a disparate company of interpreters: prophets, priests, and rabbis, poets and philosophers, linguists, psychiatrists and psychoanalysts, novelists and film-makers. All have suggested that in the contingencies of discourse, there are precious indications to be gleaned, for which special techniques are required. In *Far Calls*, Daniel Heller-Roazen reconstructs such arts of detection, interweaving ancient, medieval, and modern examples. From the rituals of the ancient Greeks, Jews, and Romans to Freud and Lacan, from Augustine's catching of a salvific scrap of speech to the inspiration that Breton and Yeats, Proust and Joyce, drew from profane cries and transmissions, *Far Calls* explores the powers of sonorous coincidence and the varieties of reading that it incites.

**"Heller-Roazen is a masterful interpreter of literary interstices.... This is a steeply beautiful book, stunning for its insight, erudition, and range, and—above all—for its powers of vision and audition." —Peter Cole, author of *Draw Me After: Poems***

DANIEL HELLER-ROAZEN is the Arthur W. Marks 1919 Professor of Comparative Literature at Princeton University. He is the author, most recently, of *Absentees: On Various Missing Persons*; *No One's Ways: An Essay on Infinite Naming*; *Dark Tongues: The Art of Rogues and Riddlers*; and *The Fifth Hammer: Pythagoras and the Disharmony of the World*.



## **EUROPE AND THE WOLF: POLITICAL VARIATIONS ON A MUSICAL FIGURE**

by Sara Nadal-Melsió

How the work of several contemporary artists illuminates and challenges the policing of European borders and identity

Art History, Politics, Music  
328 pp. | 74 illus.  
Spring 2025

In this stunningly original book, Sara Nadal-Melsió explores how the work of several contemporary artists illuminates the current crisis of European universalist values amid the brutal realities of exclusion and policing of borders. The “wolf” is the name Baroque musicians gave to the dissonant sound produced in any attempt to temper and harmonize an instrument. *Europe and the Wolf* brings this musical figure to bear on contemporary aesthetic practices that respond to Europe's ongoing social and political contradictions. Throughout, Nadal-Melsió understands Europe as a conceptual problem that often relies on harmonization as an organizing category. The “wolf” as an emblem of disharmony, incarnated in the stranger, the immigrant, or the refugee, originates in the Latin proverb “man is a wolf to man.” This longstanding phrase evokes the pervasive fear, and even hatred, of what is foreign, unknown, or beyond the borders of a community. The book follows the “wolf” in a series of relays between the musical, the visual, and the political, and through innovative readings of artworks.

**“A breathtaking analysis of Europe's fables of freedom and progress... valiantly upholds art as the light that can lead us to the end of the tunnel.” —Jorge Coronado, Northwestern University**

SARA NADAL-MELSIÓ is the Associate Director of the Whitney Independent Study Program. She is the coauthor of *Politically Red*.



## THE ORGANIC LINE: TOWARD A TOPOLOGY OF MODERNISM

by Irene V. Small

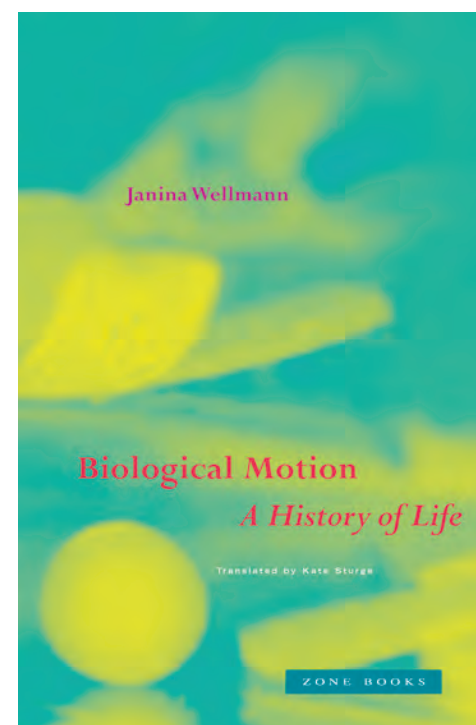
A major rethinking of twentieth-century abstract art mobilized by the work of Brazilian artist Lygia Clark

Art History  
448 pp. | 237 color illus.  
Fall 2024

In this book, Irene Small elucidates the signal discovery of the Brazilian artist Lygia Clark in 1954: a fissure of space between material elements that Clark called “the organic line.” A spatial cavity that binds discrepant entities together, the organic line transforms planes into flexible topologies, borders into membranes, and interstices into points of connection. Mobilizing a rich repertoire of archival sources and moving across multiple chronologies, geographies, and disciplines, *The Organic Line* invites us to envision modernism not as a stable construct defined by centers and peripheries, inclusions and exclusions, but as a topological field of interactive, destabilizing tensions.

**“An intellectual tour de force...required reading for anyone interested in the legacies of modernist abstraction and rethinking its earlier origins.” —Jo Applin, The Courtauld Institute of Art**

IRENE V. SMALL is associate professor of contemporary art and criticism in the Department of Art and Archaeology at Princeton University. She is the author of *Hélio Oiticica: Folding the Frame*.



## BIOLOGICAL MOTION: A HISTORY OF LIFE

by Janina Wellmann

A captivating exploration of the changing definitions of life in biology

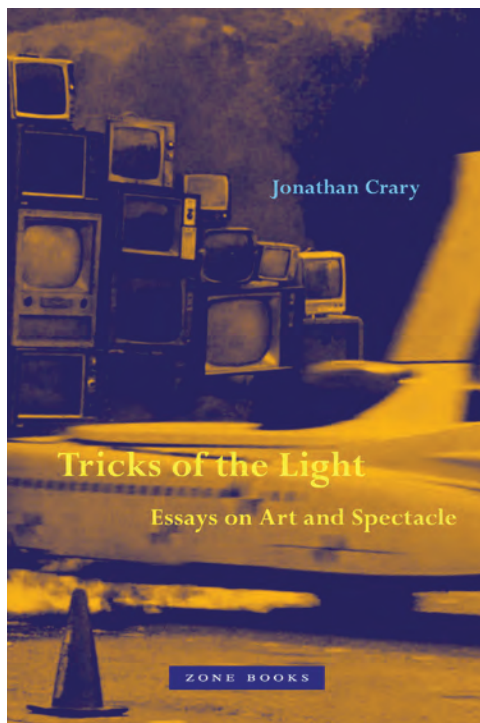
History of Science | Biology  
336 pp. | 27 illus.  
Spring 2024  
German rights not available

*Biological Motion* studies the foundational relationship between motion and life. To answer the question, “What is Life?,” prize-winning historian of science Janina Wellmann engages in a transdisciplinary investigation of motion as the most profound definition of living existence. For decades, information and structure have dominated the historiography of the life sciences with its prevailing focus on DNA structure and function. Now more than ever, motion is a crucial theme of basic biological research. Tracing motion from Aristotle’s animal soul to molecular motors, and from medical soft robotics to mathematical analysis, Wellmann locates biological motion at the intersection of knowledge domains and scientific and cultural practices. She offers signposts to mark the sites where researchers, technologies, ideas, and practices opened up new paths in the constitution of the phenomenon of motion. An ambitious rethinking of the life sciences, *Biological Motion* uncovers the secret life of movement and offers a new account of what it means to be alive.

**“Motion has been the mark of life ever since scientific observation began. In this visually striking and beautifully written book, Wellmann retells the history of biology by tracking vital motions from Aristotle to right now. In the process, she educates the eye to see the kind of motion we call life in ever new ways.” —Lorraine Daston**

JANINA WELLMANN is a Researcher at the Max Planck Institute for the History of Science in Berlin and the author of *The Form of Becoming: Embryology and the Epistemology of Rhythm, 1760–1830*.





## TRICKS OF THE LIGHT: ESSAYS ON ART AND SPECTACLE

by Jonathan Crary

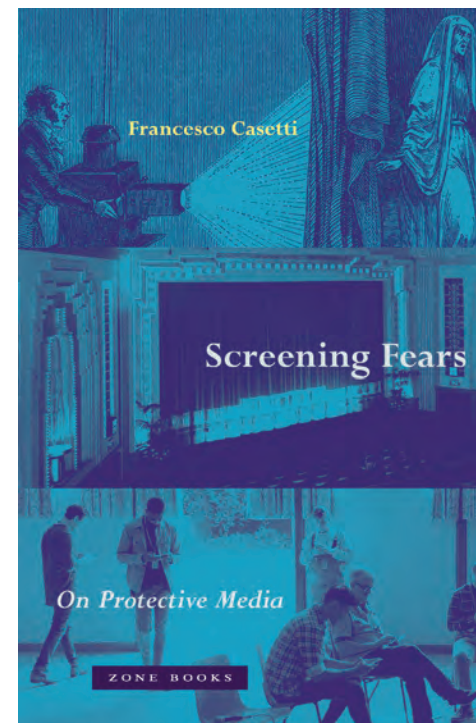
Essays on media systems and contemporary art by a leading theorist of modern visual culture

Art History | Media Theory  
256 pp. | 92 b&w + 8 color illus.  
Fall 2023

*Tricks of the Light* brings together essays by critic and art historian Jonathan Crary, internationally known for his groundbreaking and widely admired studies of modern Western visual culture. This collection features a compelling selection of Crary's responses to modern and contemporary art and to the transformations of twentieth-century media systems and urban/technological environments. These wide-ranging and provocative texts explore the work of Allan Kaprow, Eleanor Antin, Ed Ruscha, John Berger, Bridget Riley, J. G. Ballard, Rem Koolhaas, Gretchen Bender, Dennis Oppenheim, Paul Virilio, Robert Irwin, and Uta Barth. There are also reflections on filmmakers Fritz Lang, Stanley Kubrick, Jean-Luc Godard, David Cronenberg, and others. Crary examines how their films disclose the consequential "techniques of the observer" that have been deployed throughout the twentieth century as instruments for the management of attention and for the fabrication of social realities. The book is enhanced by several expansive essays on the unstable status of television through history, assessing its many-sided role in the reshaping of subjectivity, temporality, and the operation of power. Crary's writing here is grounded in the acuteness of his engagement with perceptual artifacts of many kinds and in his nuanced reading of historical processes and their cultural reverberations.

**"Jonathan Crary's unique project as a historian of modernity describes anew an epoch of unrelenting, dissolute flows—of data, of finance capital, of electronic images—as if he were both its visionary poet and fiercest critic." —George Baker, University of California, Los Angeles**

JONATHAN CRARY is Meyer Schapiro Professor of Modern Art and Theory at Columbia University. His books include *Techniques of the Observer*, *Suspensions of Perception*, *24/7*, and *Scorched Earth*.



## SCREENING FEARS: ON PROTECTIVE MEDIA

by Francesco Casetti

A historical and theoretical investigation of the unexpected ways screen-based media protect and excite viewers' fears and anxieties of the world

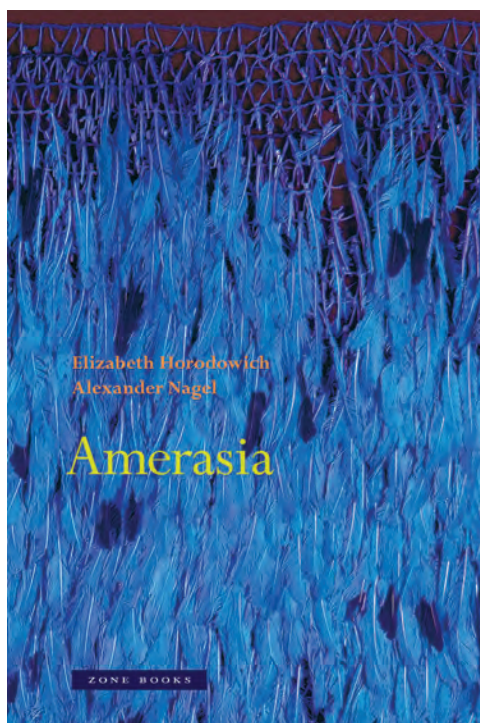
Film & Media Theory | Cultural Studies  
272 pp. | 10 illus.  
Fall 2023  
Rights sold: French

In this brilliant contribution to contemporary media studies, acclaimed theorist Francesco Casetti advances a provocative hypothesis: instead of being prostheses that expand or extend our perceptions, modern screen-based media are in fact apparatuses that shelter and protect us from exposure to the world. Rather than bringing us closer to external reality, dominant forms of visual media function as barriers or enclosures that defend against the apparent threats and dangers that seem increasingly to surround us. Working with an original historical overview that begins with the Phantasmagoria of the late eighteenth century, then the shared interior spaces of the movie theater in the early to mid-twentieth century, and finally the solitary digital milieus of the present, Casetti traces the outlines of the protective "bubbles" that disconnect us from our immediate surroundings. In a dialectical exercise, and through a vivid range of cultural artifacts, *Screening Fears* examines the emergence of modern protective media and the way they changed our forms of mediation with the world in which we live.

**"*Screening Fears* arrives at the end of the cinema century... it helps us to imagine our place in the proposed multiverse of the future." —Jane M. Gaines, Columbia University**

FRANCESCO CASETTI is the Sterling Professor of Humanities and Film and Media Studies at Yale University. Among his books are *Inside the Gaze*; *Theories of Cinema, 1945–1995*; *Eye of the Century: Film, Experience, Modernity*; and *The Lumière Galaxy: Seven Key Words for the Cinema to Come*.





## AMERASIA

by Elizabeth Horodowich  
and Alexander Nagel

A connected world as imagined by early  
modern European artists, mapmakers,  
and writers, where Asia and the Americas  
were on a continuum

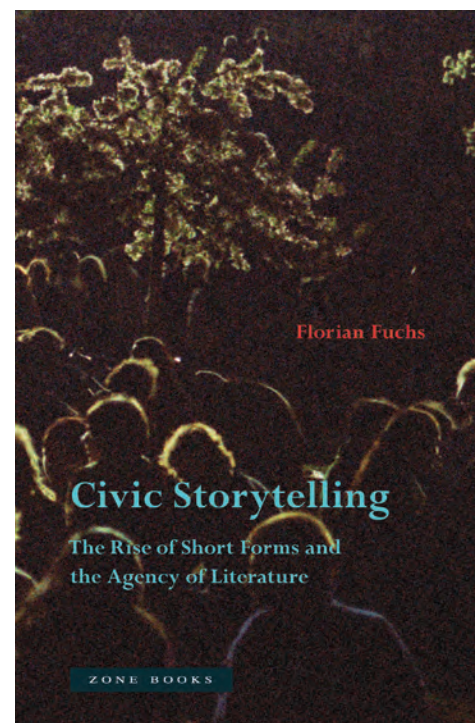
History | Art  
456 pp. | 175 b&w + 14 color illus.  
Fall 2023

America and Asia mingled in the geographical and cultural imagination of Europe for well over a century after 1492. Through an array of texts, maps, objects, and images produced between 1492 and 1700, this compelling and revelatory study immerses the reader in a vision of a world where Mexico really was India, North America was an extension of China, and South America was marked by a variety of biblical and Asian sites. It asks, further: What does it mean that the Amerasian worldview predominated at a time when Europe itself was coming into cultural self-definition? This book shows how it was possible to inhabit a world where America and Asia were connected either imaginatively when viewed from afar, or in reality when traveling through the newly encountered lands. Elizabeth Horodowich and Alexander Nagel pose a dynamic model of the world and of Europe's place in it that was eclipsed by the rise of Eurocentric colonialist narratives in the nineteenth and twentieth centuries. To rediscover this history is an essential part of coming to terms with the emergent polyfocal global reality of our own time.

**“Seldom does a work of history force us to revisit an entire universe of evidence as if we had never seen it before. This splendid work of scholarship will remain indispensable reading.”** —Nicolás Wey Gómez, California Institute of Technology

ELIZABETH HORODOWICH is Professor of History at New Mexico State University and author of *Language and Statecraft in Early Modern Venice* and *The Venetian Discovery of America: Geographic Imagination and Print Culture in the Age of Encounters*.

ALEXANDER NAGEL is Professor at the Institute of Fine Arts, New York University; author of *The Controversy of Renaissance Art* and *Michelangelo and the Reform of Art*; and coauthor of *Anachronic Renaissance*.



## CIVIC STORYTELLING: THE RISE OF SHORT FORMS AND THE AGENCY OF LITERATURE

by Florian Fuchs

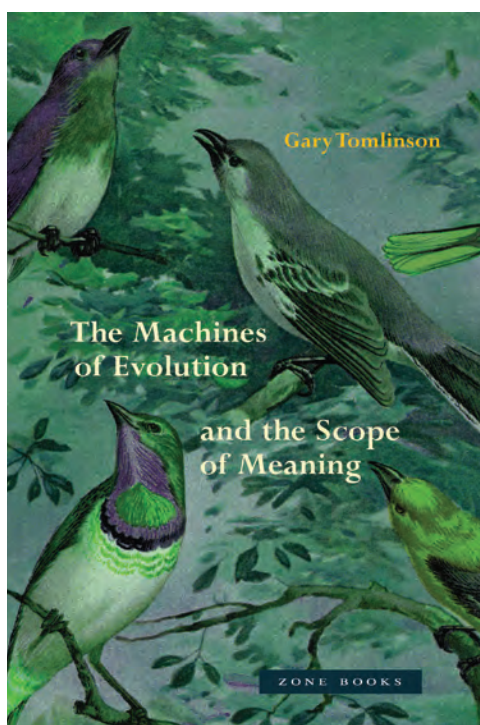
A deep history of storytelling as a civic agency,  
recalibrating literature's political role for the  
twenty-first century

Comp Lit | Cultural & Media Studies | Philosophy  
320 pp. | 7 illus.  
Spring 2023  
Rights sold: Turkish

Why did short narrative forms like the novella, fable, and fairytale suddenly emerge around 1800 as genres symptomatic of literature's role in life and society? In order to explain their rapid ascent to such importance, Florian Fuchs identifies an essential role of literature, a role traditionally performed within classical civic discourse of storytelling, by looking at new or updated forms of this civic practice in modernity. Fuchs's focus in this groundbreaking book is on the fate of topical speech, on what is exchanged between participants in argument or conversation as opposed to rhetorical speech, which emanates from and ensures political authority. He shows how after the decline of the *Ars topica* in the eighteenth century, various forms of literary speech took up the role of topical speech that Aristotle had originally identified. Thus, his book outlines a genealogy of various literary short forms—from fable, fairytale, and novella to twenty-first century video storytelling—that attempted on both “high” and “low” levels of culture to exercise again the social function of topical speech. Some of the specific texts analyzed include the novellas of Theodor Storm and the novella-like *lettre de cachet*, proverbial fictions of Gustave Flaubert and Gottfried Keller, the fairytale as rediscovered by Vladimir Propp and Walter Benjamin, the epiphanies of James Joyce, and the video narratives of Hito Steyerl.

**“*Civic Storytelling* is a timely intervention in our age of debates about fact and fiction. Elegantly interweaving theoretical and historical reflections with close readings of a wide array of texts, Fuchs offers fresh insights on small forms.”** —Eva Geulen, Leibniz Centre for Literary and Cultural Research in Berlin

FLORIAN FUCHS is a scholar of literary epistemology and media studies. He is a post-doctoral researcher at Freie Universität Berlin and the coeditor of *History, Metaphors, Fables: A Hans Blumenberg Reader*.



## THE MACHINES OF EVOLUTION AND THE SCOPE OF MEANING

by Gary Tomlinson

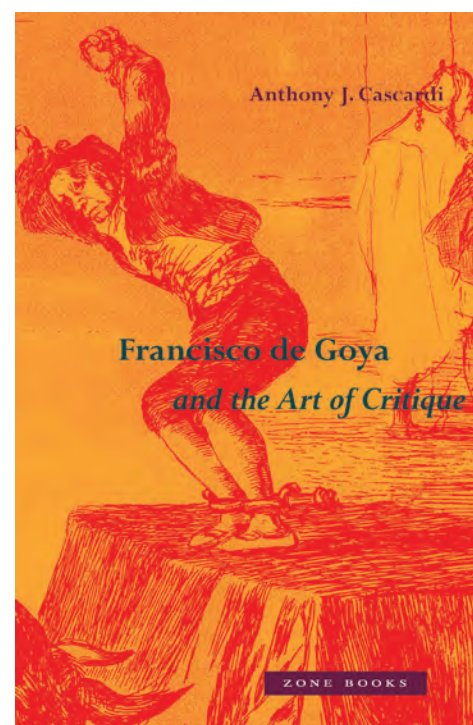
A groundbreaking account of the origin and  
place of meaning in the earthly biosphere

History of Science | Biology | Philosophy  
328 pp. | 12 illus.  
Spring 2023  
Rights sold: Simplified Chinese

What is meaning? How does it arise? Where is it found in the world? In recent years, philosophers and scientists have answered these questions in different ways. Some see meaning as a uniquely human achievement; others extend it to trees, microbes, and even to the bonding of DNA and RNA molecules. In this groundbreaking book, Gary Tomlinson defines a middle path. Combining emergent thinking about evolution, new research on animal behaviors, and theories of information and signs, Tomlinson tracks meaning far out into the animal world. At the same time, he discerns limits to its scope and identifies innumerable life forms, including many animals and all other organisms, that make no meanings at all. *The Machines of Evolution and the Scope of Meaning* offers a revaluation of both meaning and meaninglessness, uncovering a foundational difference in animal solutions to the hard problem of life.

**“It is rare to find a work so far reaching and fun-to-read, so synthetic and provocative, so careful in its concepts and creative in its pronouncements. Readers will be entranced by Tomlinson’s novel distinction between meaning and information.” —Paul Kockelman, Yale University**

GARY TOMLINSON is Sterling Professor of Music and Humanities at Yale University and the author of books on music, culture, and evolution including *A Million Years of Music: The Emergence of Human Modernity*.



## FRANCISCO DE GOYA AND THE ART OF CRITIQUE

by Anthony J. Cascardi

An unprecedented study of Goya’s  
comprehensive elaboration of  
the critical function of the work of art

Art History  
352 pp. | 137 color illus.  
Published in 2022  
Rights sold: Spanish

*Francisco de Goya and the Art of Critique* probes the relationship between the enormous, extraordinary, and sometimes baffling body of Goya’s work and the interconnected issues of modernity, Enlightenment, and critique. Taking exception to conventional views that rely mainly on Goya’s darkest images to establish his relevance for modernity, Cascardi argues that the entirety of Goya’s work is engaged in a thoroughgoing critique of the modern social and historical worlds, of which it nonetheless remains an integral part. The book reckons with the apparent gulf assumed to divide *The Disasters of War* and the so-called “Black Paintings” from Goya’s scenes of bourgeois life or from the well-mannered portraits of aristocrats, military men, and intellectuals. It shows how these apparent contradictions offer us a gateway into Goya’s critical practice vis-à-vis a European modernity typically associated with the Enlightenment values dominant in France, England, and Germany. In *Francisco de Goya and the Art of Critique*, Cascardi shows how Goya was consistently engaged in a critical response to—and not just a representation of—the many different factors that are often invoked to explain his work, including history, politics, popular culture, religion, and the history of art itself.

**“In this deeply reflective and thorough study, Cascardi blows the lid off standard accounts of Goya’s extraordinary art, demonstrating that both the ‘painter of light’ and the ‘painter of darkness’ theses fall way short of the artist’s immersion in the culture of his time.” —Peter de Bolla, University of Cambridge**

ANTHONY J. CASCARDI is the Sidney and Margaret Ancker Distinguished Professor at the University of California, Berkeley. He is the author of numerous books including *The Consequences of Enlightenment* and *Cervantes, Literature, and the Discourse of Politics*.





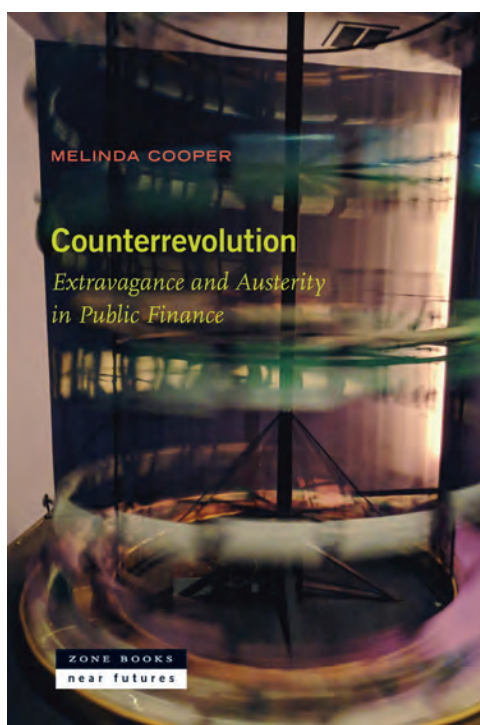
ZONE BOOKS

near futures

EDITED BY WENDY BROWN AND MICHEL FEHER

Reckoning with the epochal nature of the turn that capitalism has taken in the last three decades, the *Near Futures* series seeks to assemble a set of books that will illuminate its manifold implications—with regard to the production of value and values, the missions or disorientations of social and political institutions, the yearnings, reasoning, and conduct expected of individuals. The purpose of this project is not to forgo the near future but to find ways of reclaiming it. It is an effort to take stock of what neoliberal reforms and the dictates of finance have wrought, as well as to chart some of the conflicts and forms of activism elicited by the advent of our brave new world.





## COUNTERREVOLUTION: EXTRAVAGANCE AND AUSTERITY IN PUBLIC FINANCE

by Melinda Cooper

A NEAR FUTURES TITLE

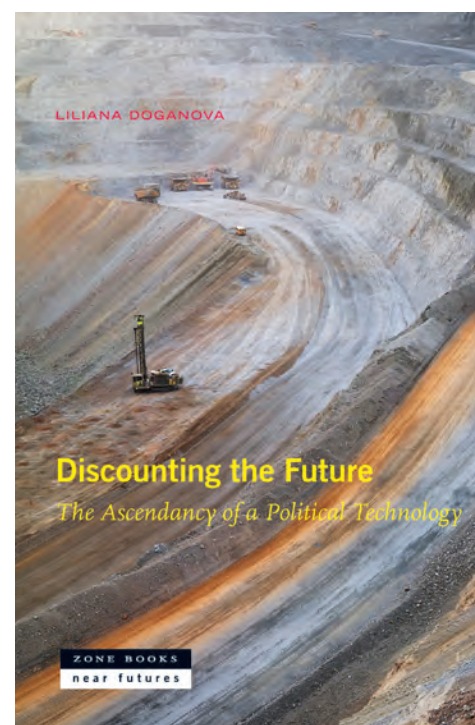
A thorough investigation of the current combination of austerity and extravagance that characterizes government spending and central bank monetary policy

Political Science | Economics and Finance  
576 pp.  
Spring 2024  
Rights sold: Spanish

In clear and compelling prose, Melinda Cooper's *Counterrevolution* investigates the key moments and actors in the neoliberal turn in public finance—a trauma response to the “almost revolution” of the late 1960s and early 1970s, which she reads as a counter-revolutionary project. The book focuses on the role of public choice theory and supply-side economics in driving this counterrevolution and orchestrating the distribution of extravagance and austerity. Neoliberal public finance has not only deepened the divide between rich and poor, it has also reshaped the organizational form of capitalism itself. Identifying a counterfactual history of unrealized potentialities, Cooper invites us to rethink the concept of revolution and raises the question: is another politics of extravagance possible?

**“Melinda Cooper brilliantly recasts the fierce intellectual battles which neoliberals waged against forgotten and half-perceived alternatives. Her book is a must read for anyone interested in the intellectual and economic history of our present day as well as for those fighting over the economic paradigm of the future.” —Isabella M. Weber, author of *How China Escaped Shock Therapy***

MELINDA COOPER is Professor in the School of Sociology at the Australian National University. She is the author of *Family Values: Between Neoliberalism and the New Social Conservatism*.



## DISCOUNTING THE FUTURE: THE ASCENDANCY OF A POLITICAL TECHNOLOGY

by Liliana Doganova

A NEAR FUTURES TITLE

A pioneering exploration of the defining traits and contradictions of our relationship to the future through the lens of discounting

Political Science | Economics and Finance  
328 pp. | 19 illus.  
Spring 2024

Forest fires, droughts, and rising sea levels beg a nagging question: have we lost our capacity to act on the future? Liliana Doganova's book sheds new light on this urgent query. It argues that our relationship to the future has been trapped in the gears of a device called discounting. While its incidence remains little known, discounting has long been entrenched in market and policy practices, shaping the ways firms and governments look to the future and make decisions accordingly. Building on original empirical research, Doganova takes us to some of the sites and moments in which discounting took shape and gained momentum: valuation of European forests in the eighteenth and nineteenth centuries; economic theories devised in the early 1900s; debates over business strategies in the postwar era; investor-state disputes over the nationalization of natural resources; and drug development in the biopharmaceutical industry today. Weaving these threads together, the book pleads for an understanding of discounting as a political technology, and of the future as a contested domain.

**“An extremely well-researched and superbly presented book on one of the most influential calculation tools used in the economy and politics alike... Doganova's interpretation of discounting as a political technology makes the book a vital contribution to political economy.” —Jens Beckert, Max Planck Institute for the Study of Societies**

LILIANA DOGANOVA is Associate Professor at the Centre de sociologie de l'innovation, Mines Paris, PSL University. She is the author of *Valoriser la science* and the coauthor of *Capitalization: A Cultural Guide*.



## MARKET CIVILIZATIONS: NEOLIBERALS EAST AND SOUTH

by Quinn Slobodian  
and Dieter Plehwe

A NEAR FUTURES TITLE

The first comprehensive study of  
neoliberalism's proselytizers in  
Eastern Europe and the Global South

Political Science | Philosophy  
368 pp.  
Published in 2022

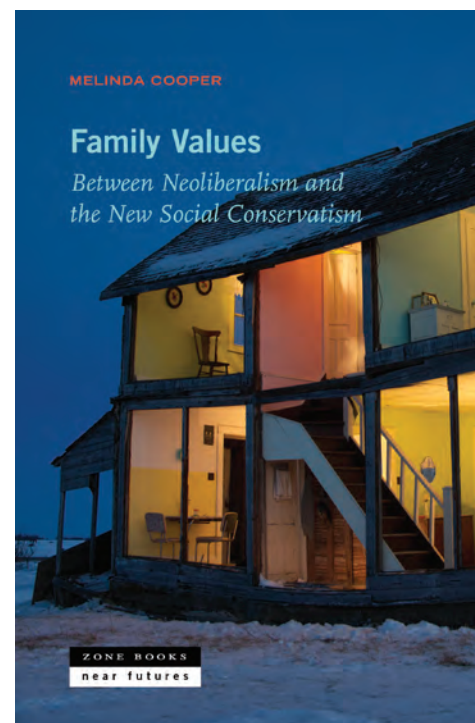
Where does free market ideology come from? Recent work on the neoliberal intellectual movement around the Mont Pelerin Society has allowed for closer study of the relationship between ideas, interests, and institutions. Yet even as this literature brought neoliberalism down to earth, it tended to reproduce a European and American perspective on the world. With the notable exception of Augusto Pinochet's Chile, long seen as a laboratory of neoliberalism, the new literature followed a story of diffusion as ideas migrated from the center to the periphery. The vast literature on neoliberalism remains dominated by histories of ideas beginning in the Global North and diffusing outward. Even in the most innovative work, the cast of characters remains surprisingly limited, clustering around famous intellectuals like Milton Friedman and Friedrich Hayek.

*Market Civilizations* redresses this glaring absence by introducing a range of characters and voices active in the transnational neoliberal movement from the Global South and Eastern Europe. Seeing neoliberalism from beyond the industrial core helps us understand what made radical capitalism attractive to diverse populations and how their often disruptive policy ideas "went local."

"A study of 'global knowledge' at its best, and a model for emulation. A brilliant must-read collection." —Inderjeet Parmar, University of London

QUINN SLOBODIAN is Marion Butler MacLean Associate Professor of the History of Ideas at Wellesley College.

DIETER PLEHWE is senior fellow at the Berlin Social Science Center (WZB) and private lecturer of Political Science at University of Kassel.



## FAMILY VALUES: BETWEEN NEOLIBERALISM AND THE NEW SOCIAL CONSERVATISM

by Melinda Cooper

A NEAR FUTURES TITLE

"A masterful new study of capitalism  
and the American right, *Family Values* reveals  
how their close conceptual and practical  
collaboration helped to build the foundations  
of the contemporary social world." —*Jacobin*

Political Science and Public Policy  
448 pp.  
Published in 2017  
Rights sold: Simplified Chinese, German,  
Korean, Spanish

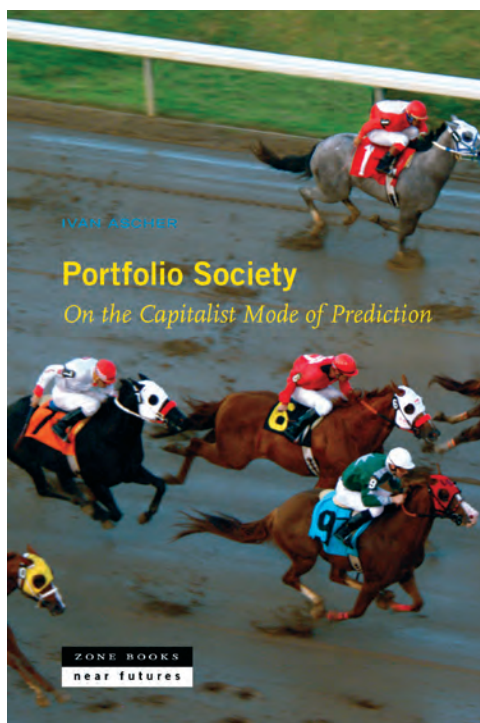
In this book, Melinda Cooper challenges the idea that neoliberalism privileges atomized individualism over familial solidarities, and contractual freedom over inherited status. Delving into the history of the American poor laws, she shows how the liberal ethos of personal responsibility was always undergirded by a wider imperative of family responsibility and how this investment in kinship obligations recurrently facilitated the working relationship between free-market liberals and social conservatives.

Neoliberalism, she argues, must be understood as an effort to revive and extend the poor law tradition in the contemporary idiom of household debt. In a series of case studies ranging from Clinton's welfare reform to the AIDS epidemic, and from same-sex marriage to the student loan crisis, Cooper explores the key policy contributions made by neoliberal economists and legal theorists. Only by restoring the question of family to its central place in the neoliberal project, she argues, can we make sense of the defining political alliance of our times, that between free-market economics and social conservatism.

"In this intellectual tour de force that combines rigorous empirical evidence with breathtaking theoretical finesse, Melinda Cooper argues that neoliberal economics breeds multiple forms of fundamentalism as well as structural inequalities that hit the most intimate aspects of our existence.... An absolute must read." —Rosi Braidotti, author of *The Posthuman*

MELINDA COOPER is Professor in the Research School of Social Sciences at the Australian National University.





## PORTFOLIO SOCIETY: ON THE CAPITALIST MODE OF PREDICTION

by Ivan Ascher

A NEAR FUTURES TITLE

“A fascinating and original contribution to the social theory of finance. Essential reading for all scholars interested in the financial economy and the relations of capital it embodies.” —Caitlin Zaloom, author of *Out of the Pits*

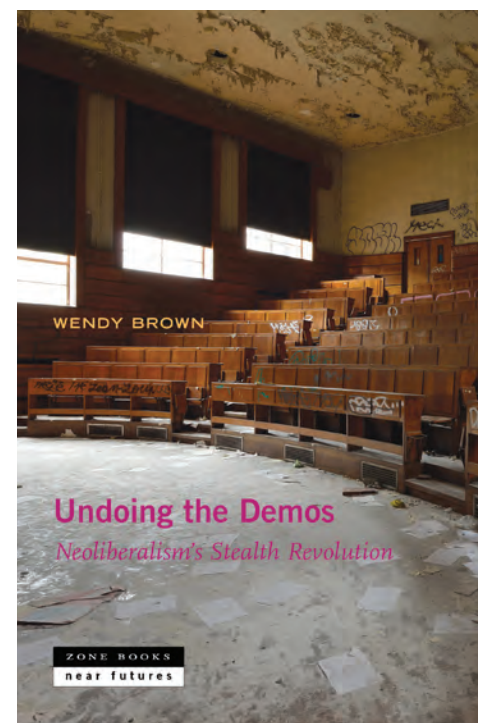
Political Philosophy  
192 pp.  
Published in 2016  
Rights sold: Turkish

As financial markets expand and continue to refashion the world in their own image, the wealth of capitalist societies no longer presents itself as it did to Karl Marx in the nineteenth century, as a “monstrous collection of commodities.” Instead, it appears as an equally monstrous collection of financial securities, and the critique of political economy must proceed accordingly. But what would it mean to write *Capital* in the twenty-first century? Are we really to believe that risk, rather than labor, is now regarded as the true fount of economic value? Likewise, can it truly be the case that the credit relation—at least in the global North—has replaced the wage relation as the key site of exploitation and political struggle?

Through a series of creative substitutions, Ascher’s *Portfolio Society* extends Marx’s critical project in bold and unexpected ways. In this work, Ascher demystifies crucial dimensions of contemporary finance and considers the predicaments of societies whose own future is now shaped by volatile financial markets. In the end, we may find that much has changed and much has not; relations of domination still endure, and mystifications do abound; but the devil is in the details, and that is where Ascher would have us dwell. At once a critique of modern finance and of the societies under its spell, *Portfolio Society* succeeds in revealing the potential limits of *Capital*, while reveling still in its limitless potential.

“*Portfolio Society* is a brilliant account of what happens when those at the commanding heights of the economy shift their focus from production to prediction.... I have never seen restrained horror, gallows humor, and elegant prose so deftly combined in political theory.” —Frank Pasquale, author of *The Black Box Society*

IVAN ASCHER is Assistant Professor of Political Science at the University of Wisconsin, Milwaukee.



## UNDOING THE DEMOS: NEOLIBERALISM'S STEALTH REVOLUTION

by Wendy Brown

WINNER OF THE DAVID & ELAINE SPITZ PRIZE

A NEAR FUTURES TITLE

“A brilliant and incisive new book with a clarion call: Western democracy is imperiled. By focusing on how it’s been diminished, Brown has written a book that deserves to be widely read.”  
—*Bookforum*

Political Science | Philosophy  
296 pp.  
Published in 2014  
Rights sold: Dutch, French, German, Greek, Italian, Japanese, Korean, Portuguese, Simplified Chinese, Spanish, Traditional Chinese, Turkish

Neoliberal rationality—ubiquitous today in statecraft and the workplace, in jurisprudence, education, and culture—remakes everything and everyone in the image of *homo oeconomicus*. What happens when this rationality transposes the constituent elements of democracy into an economic register? In vivid detail, Wendy Brown explains how democracy itself is imperiled.

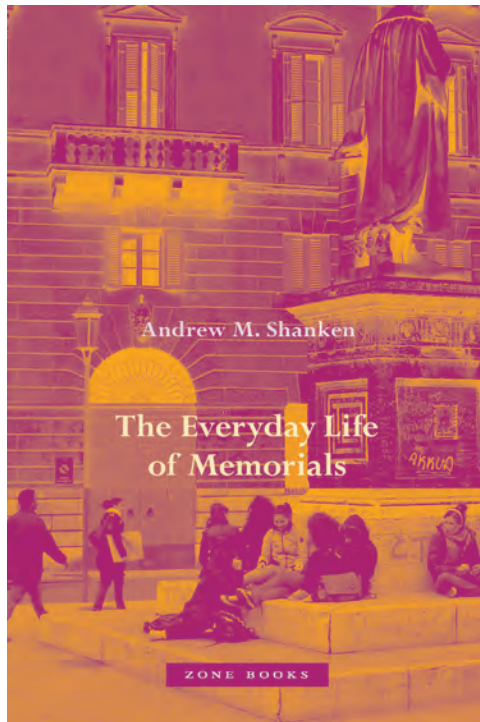
The demos disintegrates into bits of human capital; concerns with justice cede to the mandates of growth rates, credit ratings, and investment climates; liberty submits to the imperative of human capital appreciation; equality dissolves into market competition; and popular sovereignty grows incoherent. Liberal democratic practices may not survive these transformations. Radical democratic dreams may not either.

In an original and compelling theoretical argument, Brown explains how and why neoliberal reason undoes the political form and political imaginary it falsely promises to secure and reinvigorate. Through meticulous analyses of neoliberalized law, political practices, governance, and education, she charts the new common sense. *Undoing the Demos* makes clear that, far from being the lodestar of the twenty-first century, a future for democracy depends upon it becoming an object of struggle and rethinking.

“A trenchant critique of the piecemeal neoliberal destruction of democratic politics by one of the most powerful political theorists of our time.” —Rainer Forst, author of *Justification and Critique*

WENDY BROWN is an American political theorist. She is the UPS Foundation Professor in the School of Social Science at the Institute for Advanced Study at Princeton University. She is the author most recently of *In the Ruins of Neoliberalism* and *Walled States, Waning Sovereignty*.

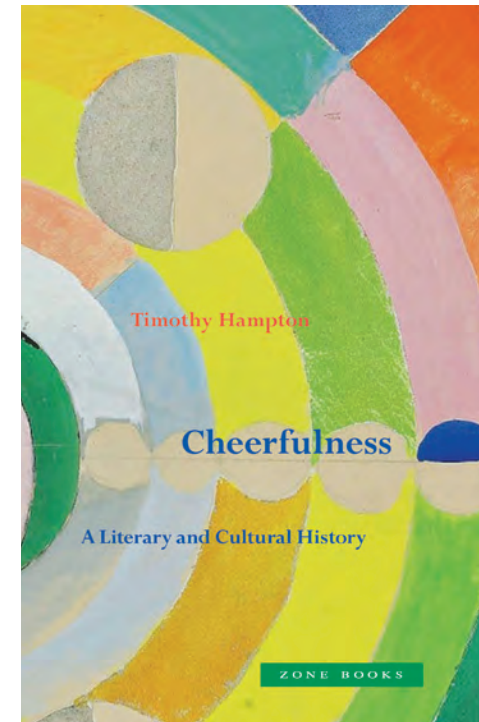




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“A startling meditation on the ways monuments defy the everyday and succumb to it. This book will change how we think about monuments—whether they stupefy, enrage, or move us.” —Kirk Savage, University of Pittsburgh

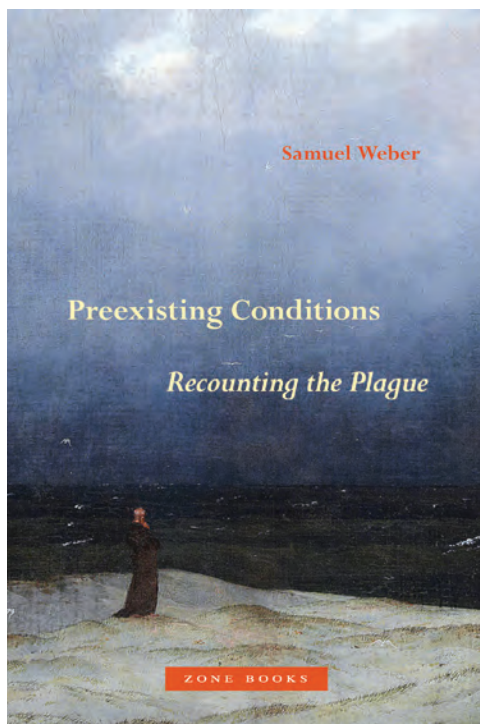
Politics | Media Studies | Environments  
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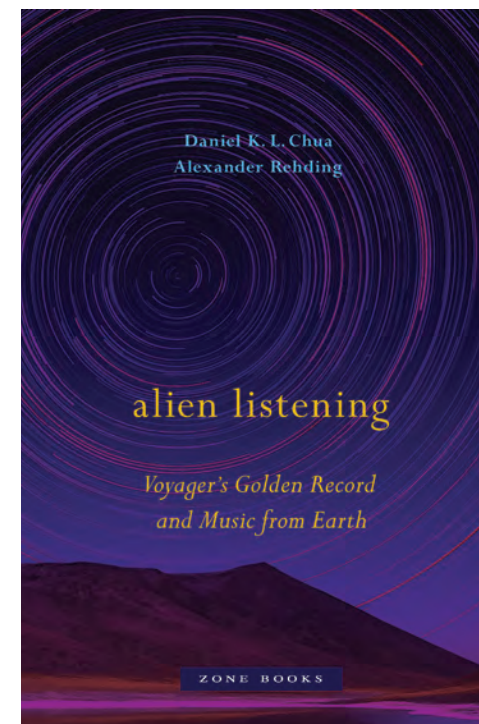
Cultural Studies | Literary History  
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Philosophy  
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Published in 2022

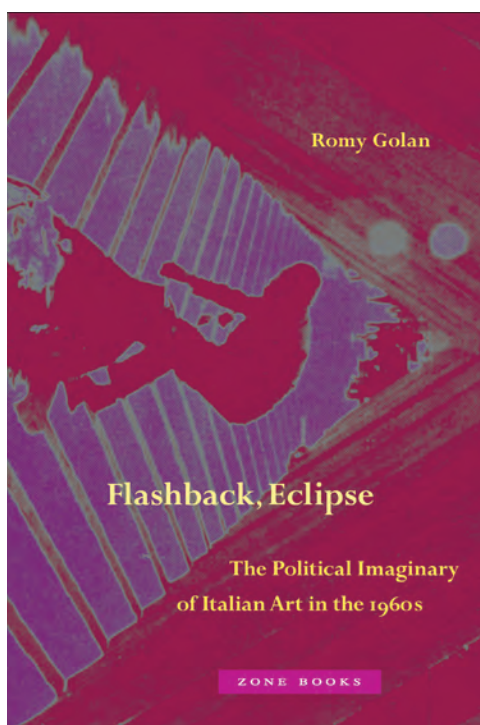


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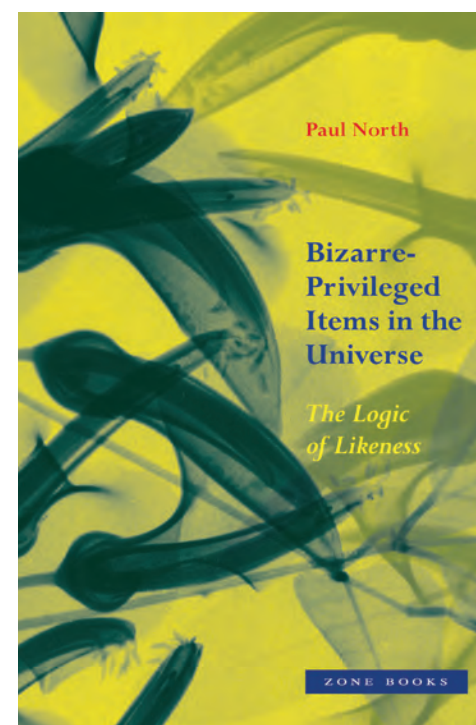


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by Romy Golan

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—Spyros Papapetros, Princeton University

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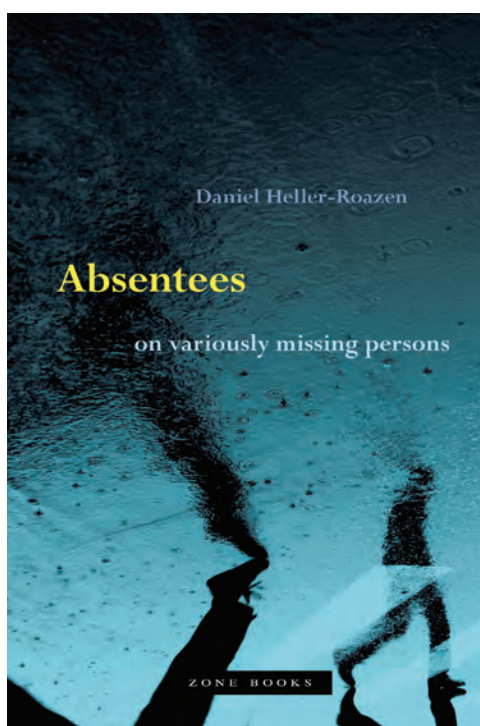


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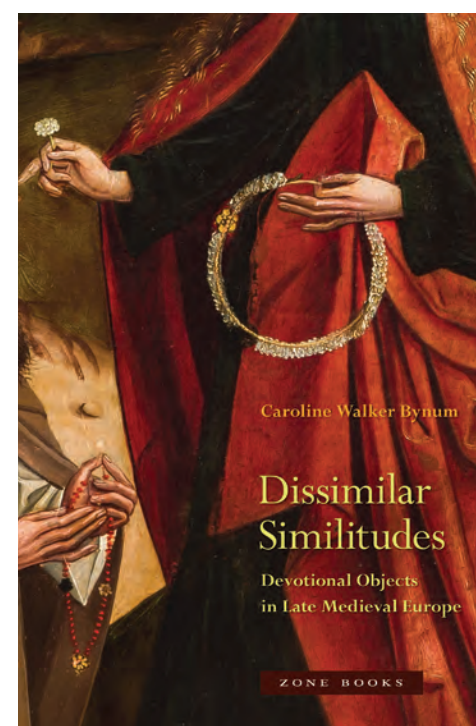


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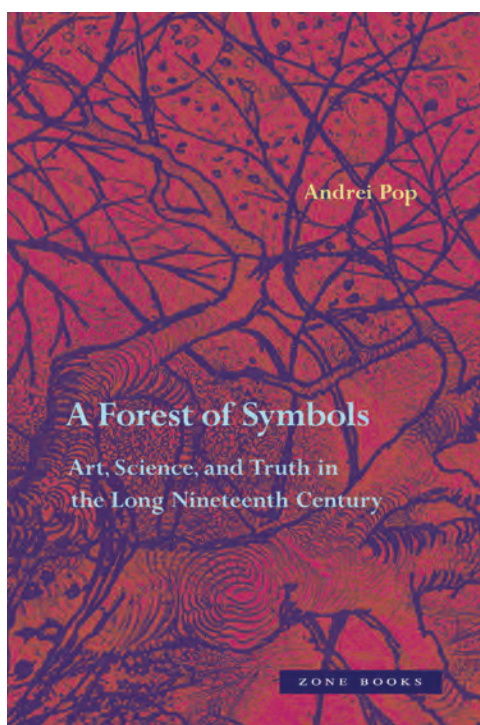
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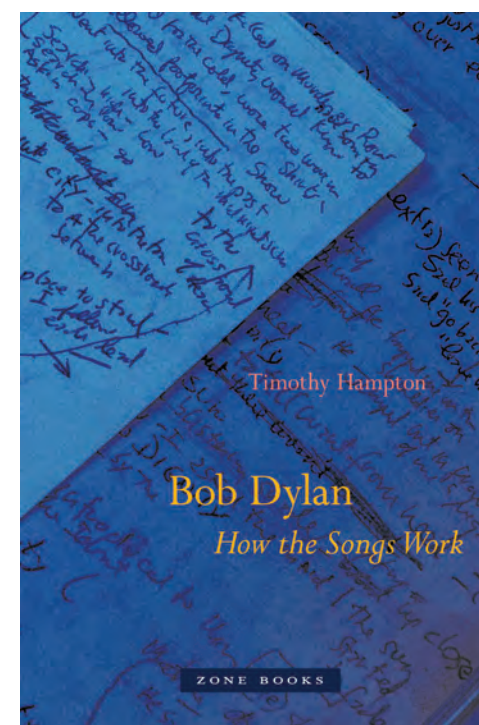
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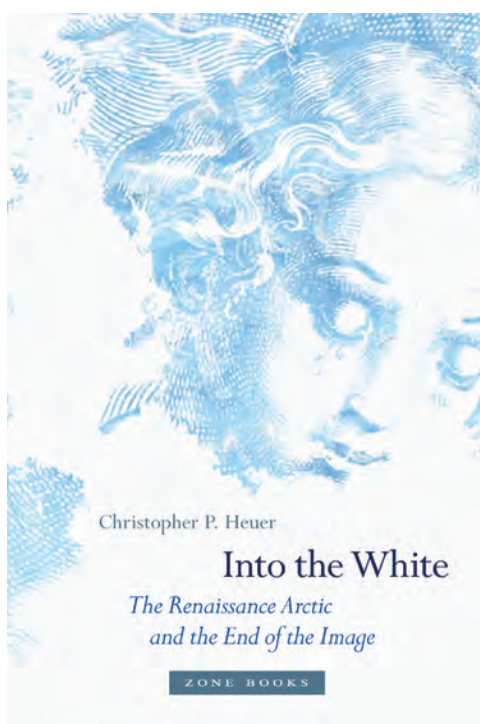
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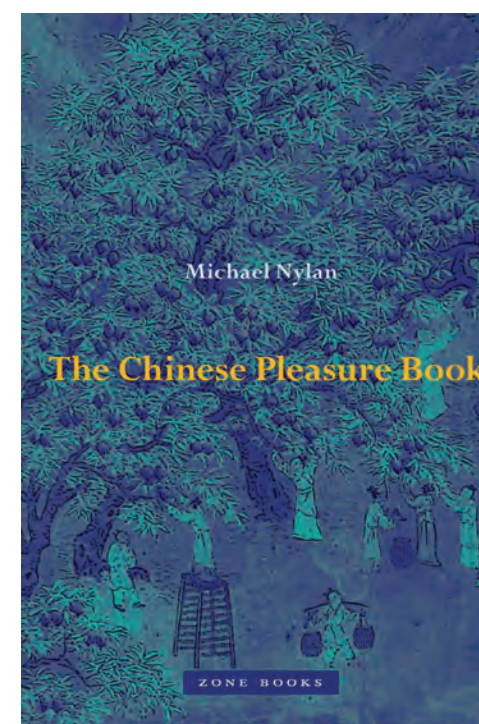
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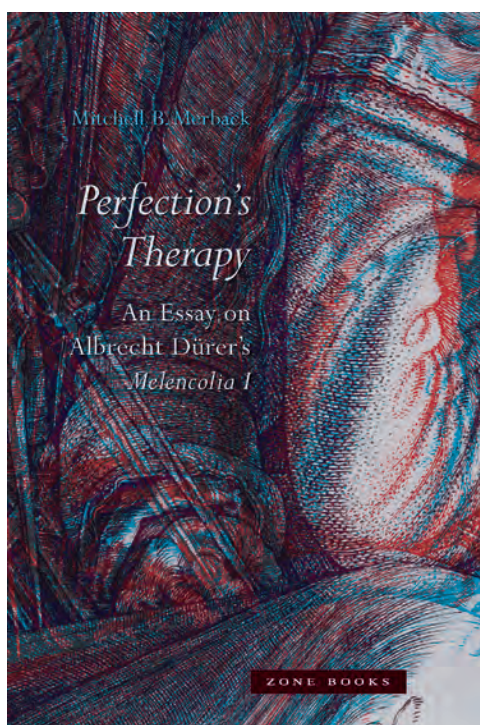
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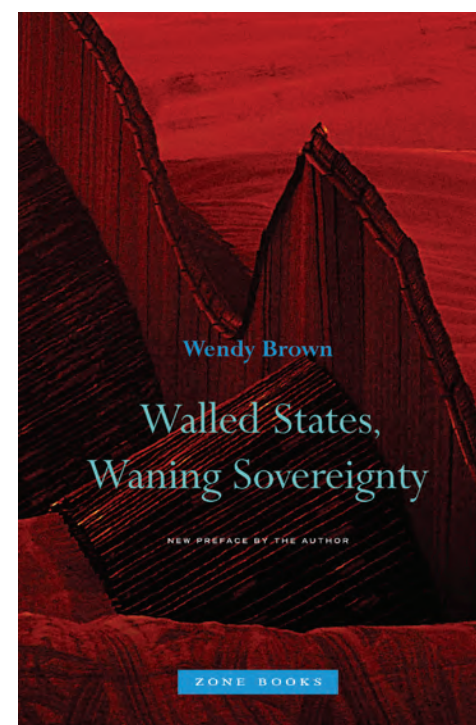


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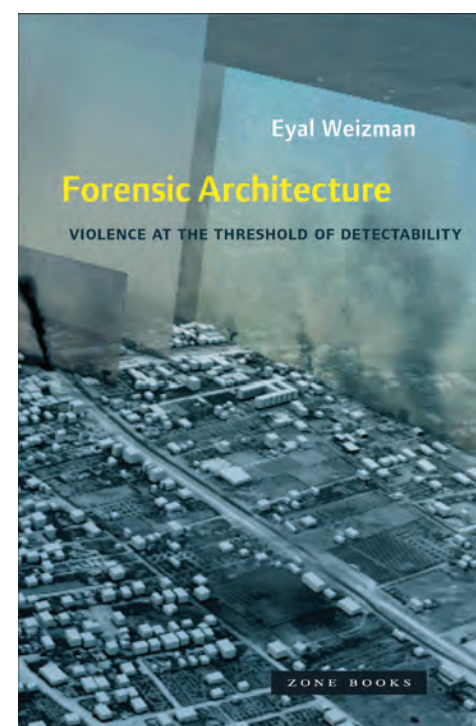
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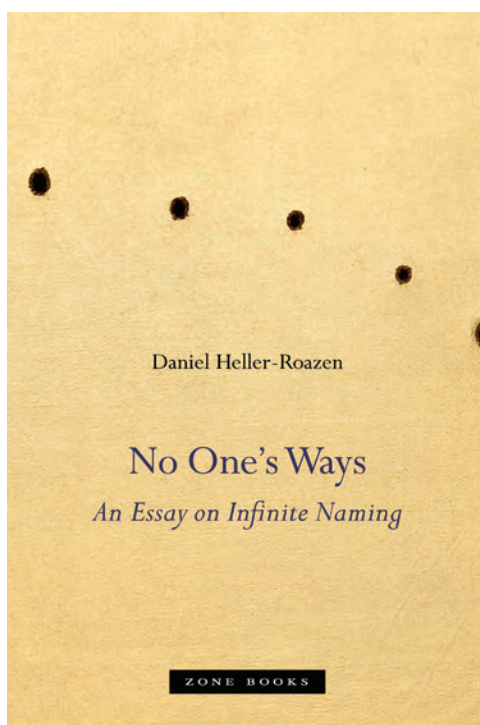
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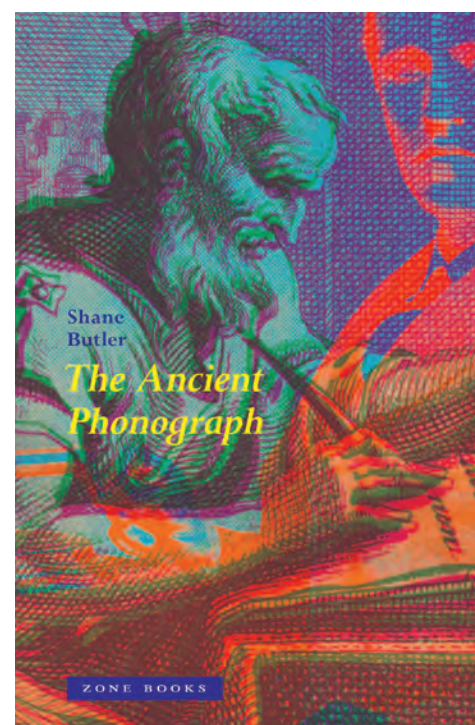


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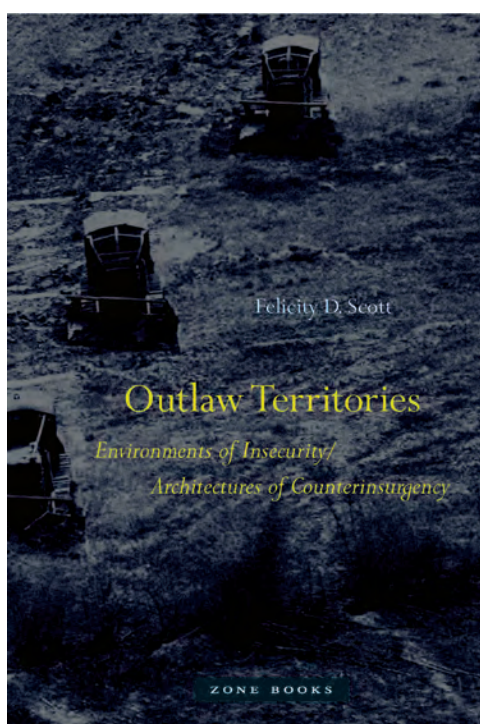
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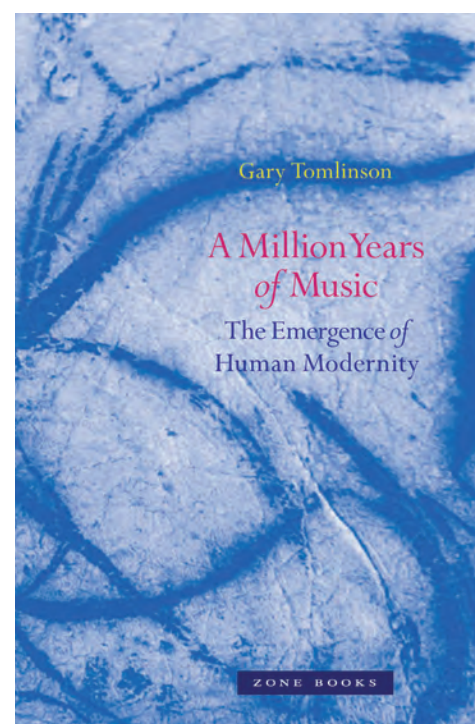


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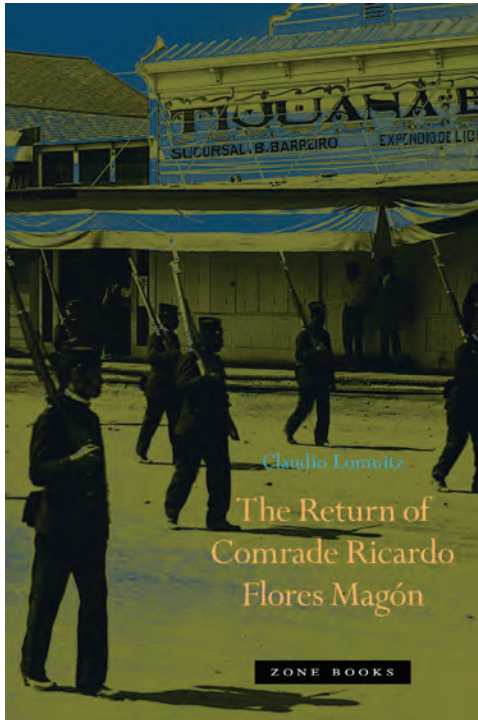


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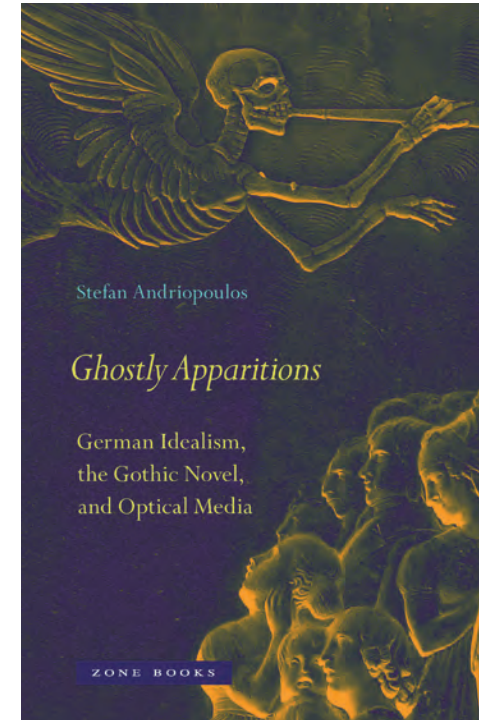
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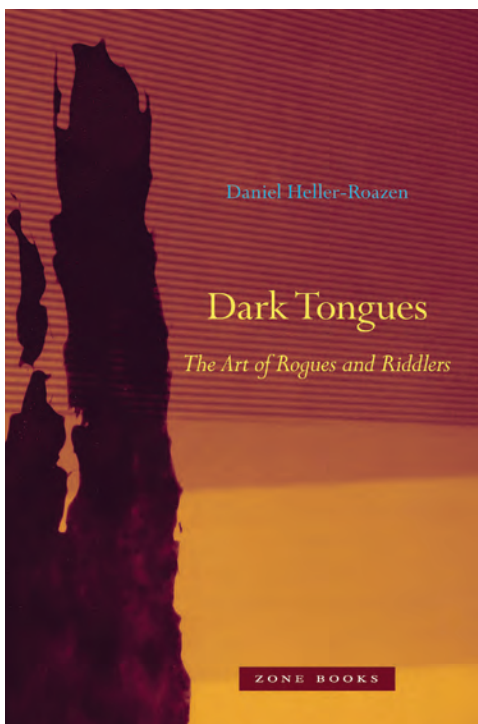


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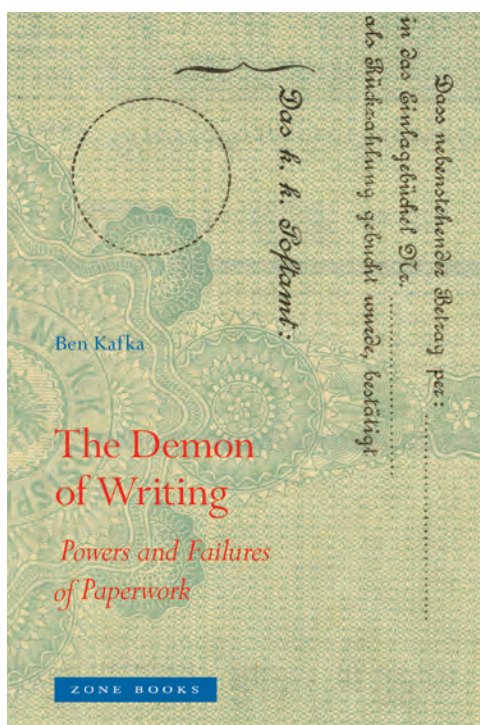
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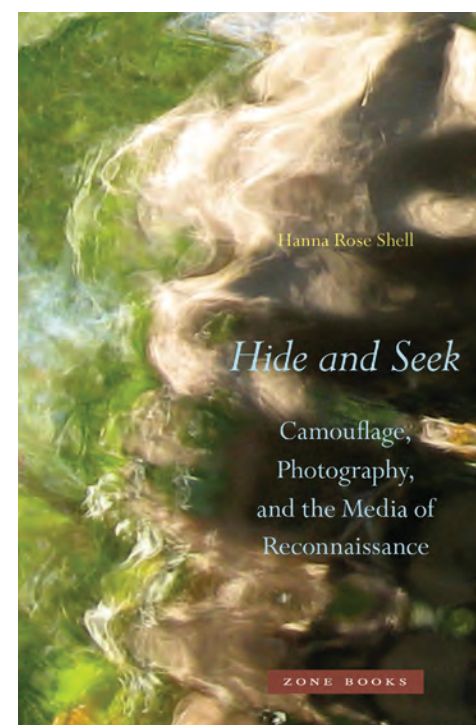


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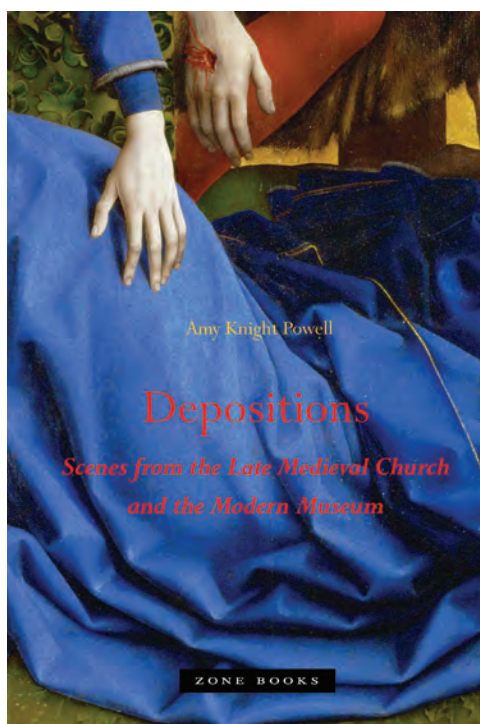


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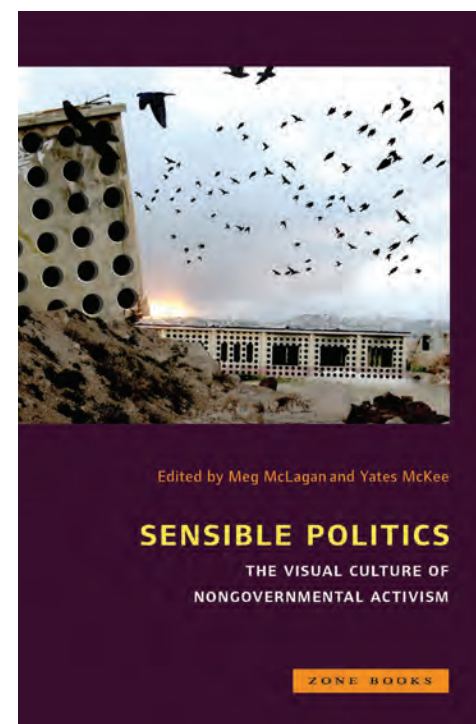
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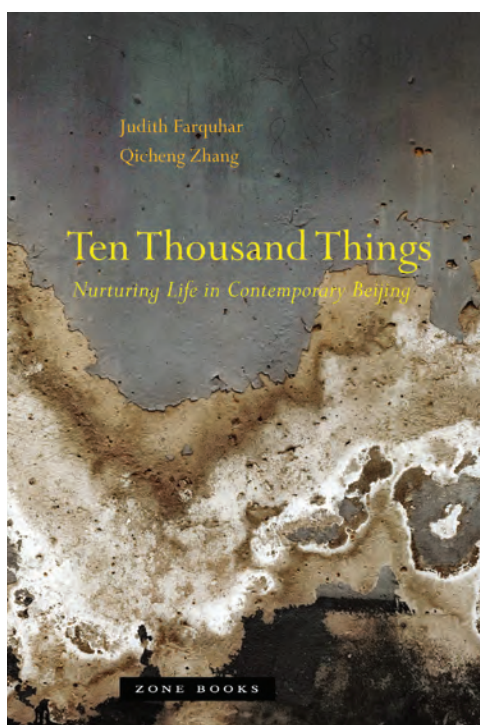
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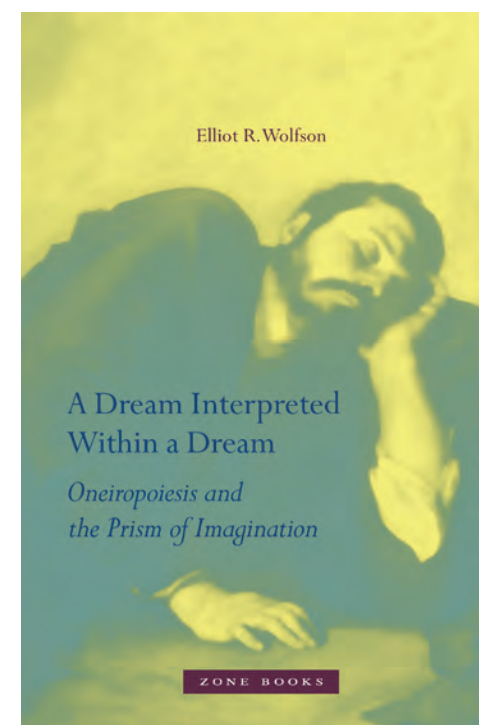
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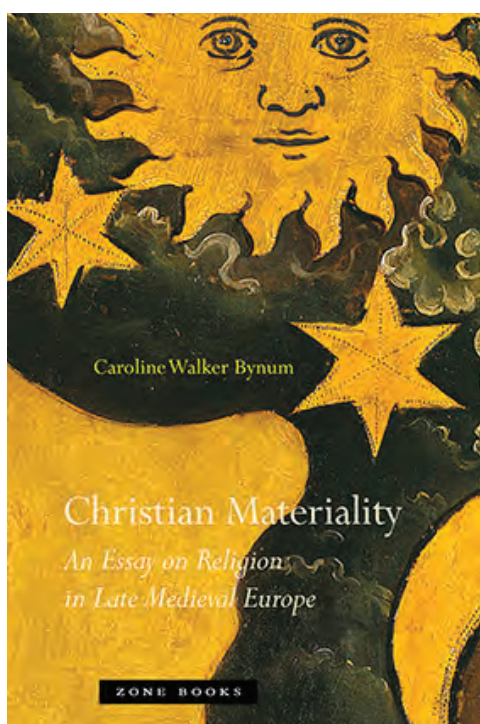
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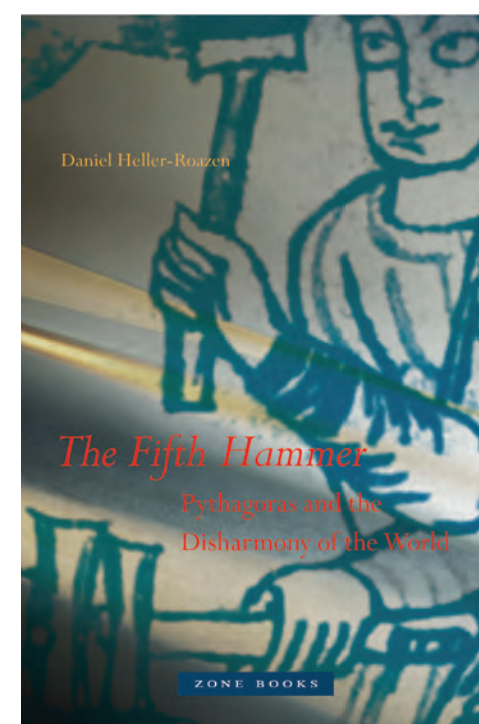
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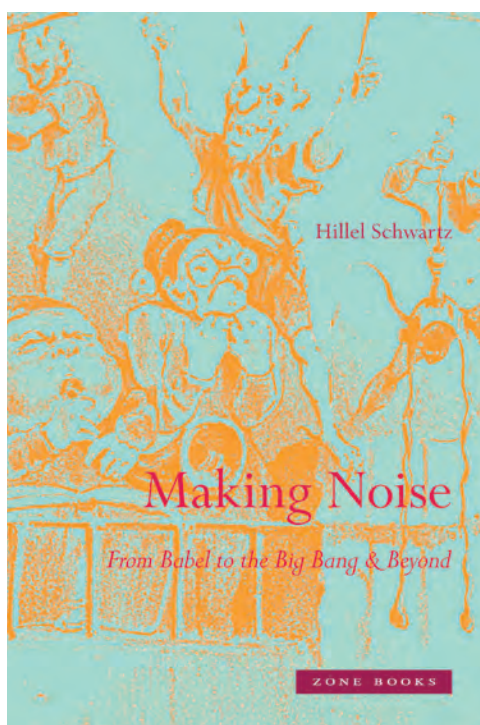
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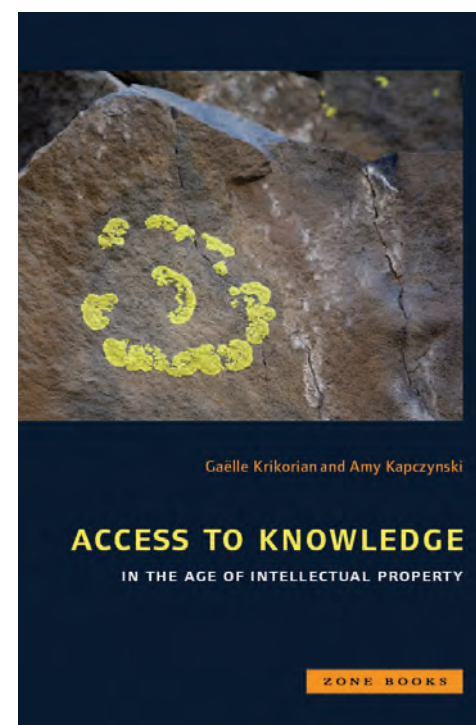
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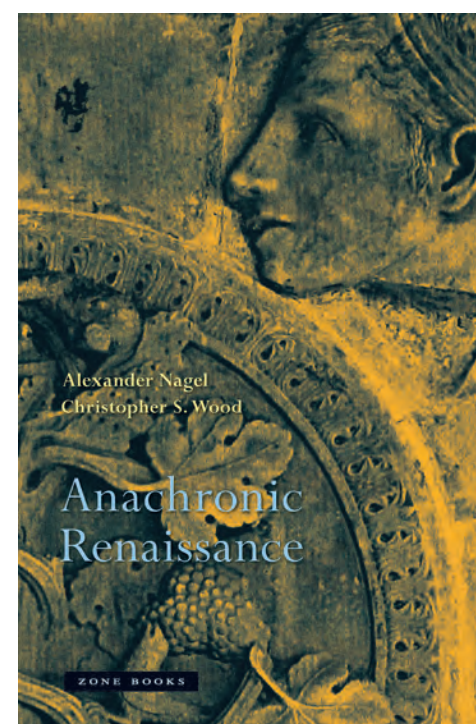


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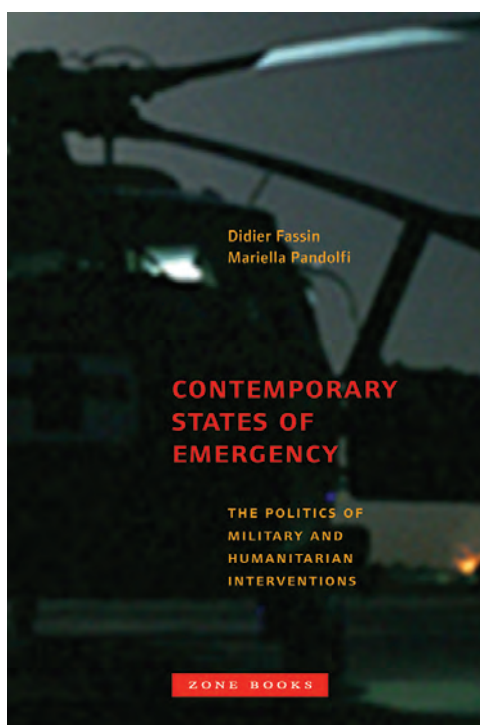
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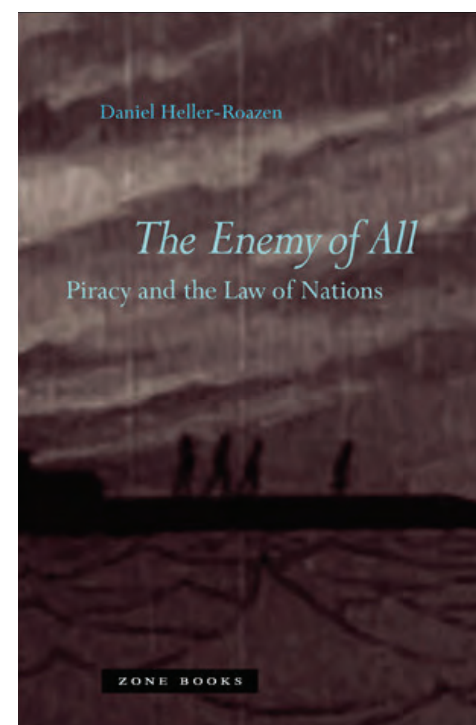


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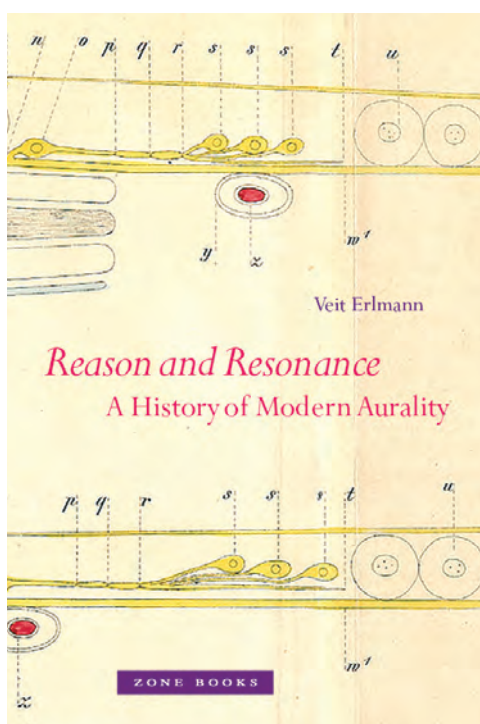


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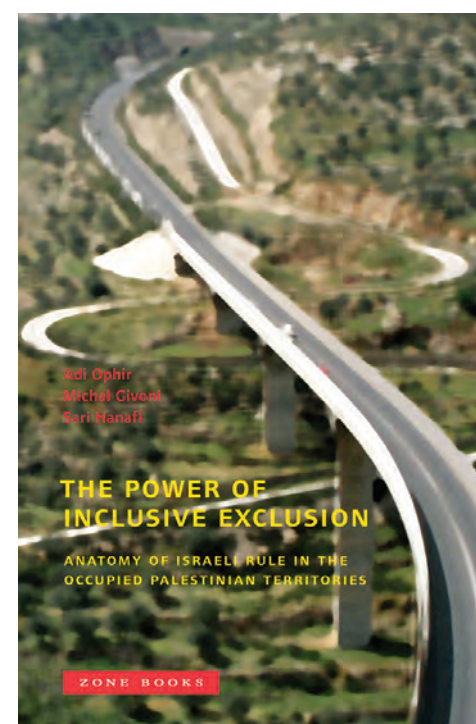


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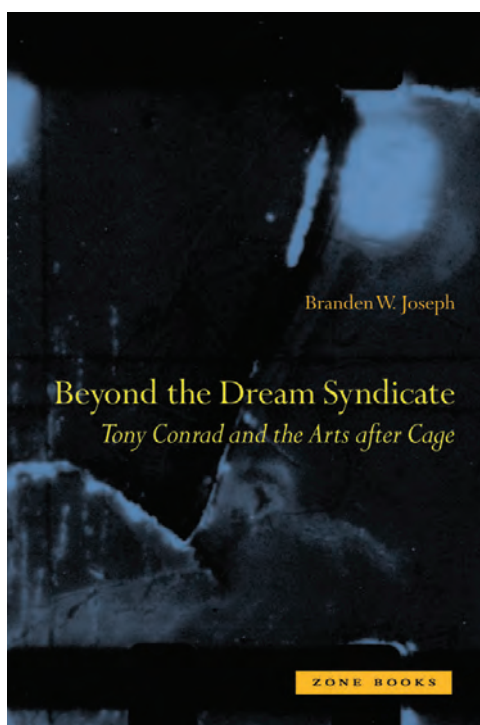


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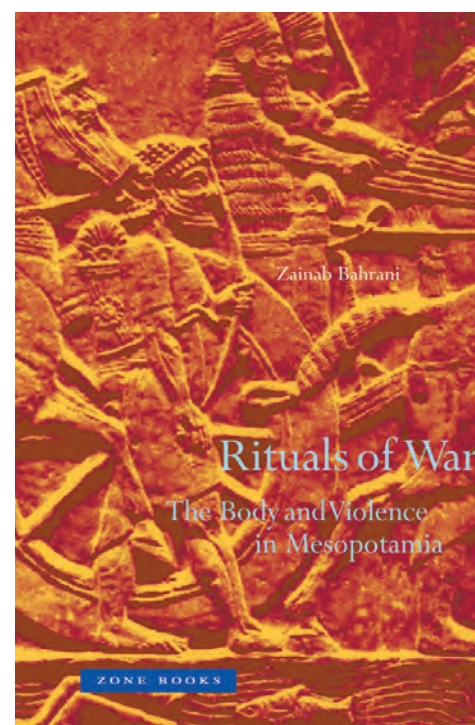
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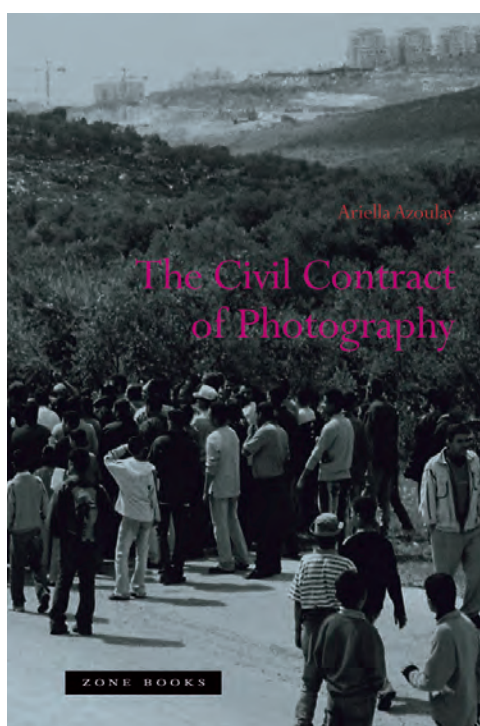
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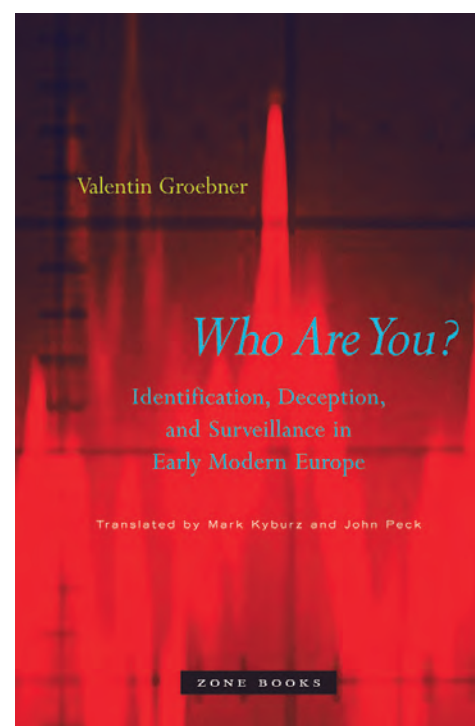


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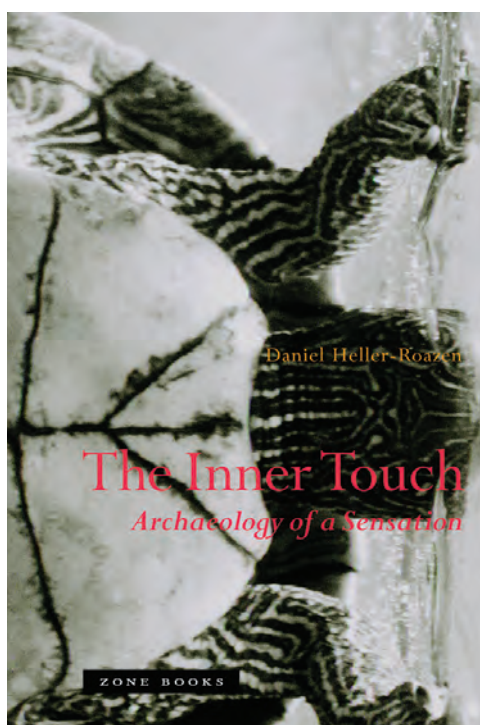
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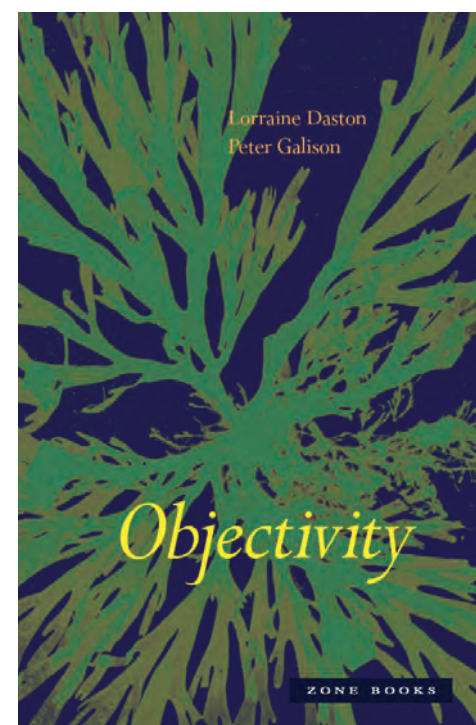


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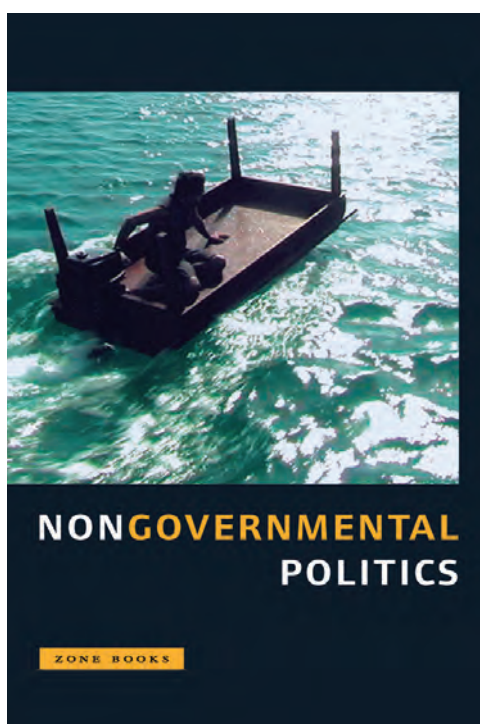
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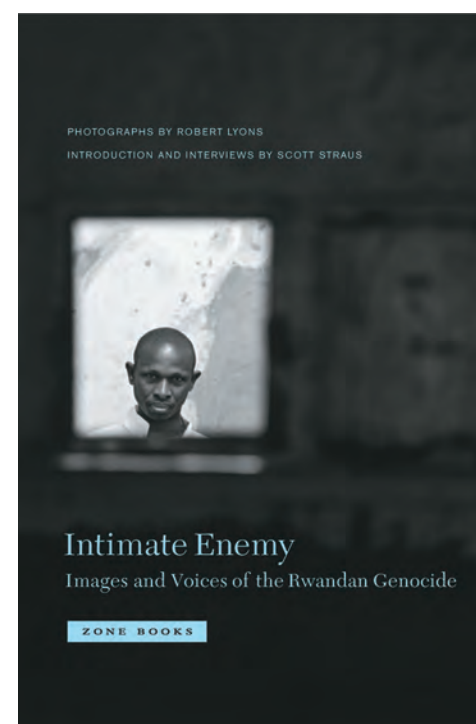
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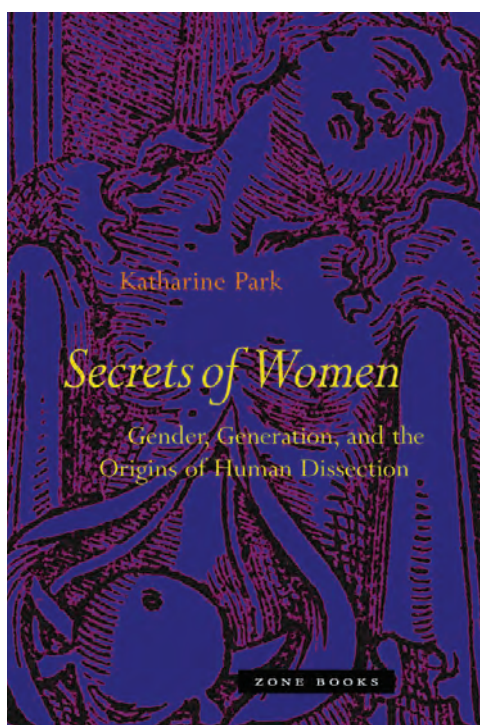


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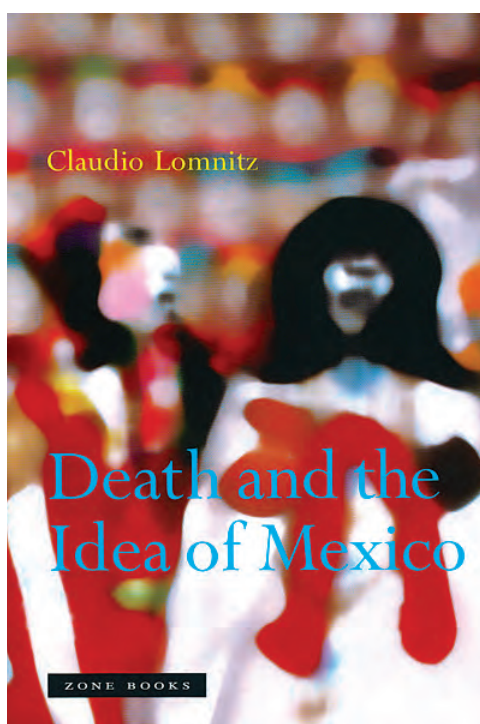


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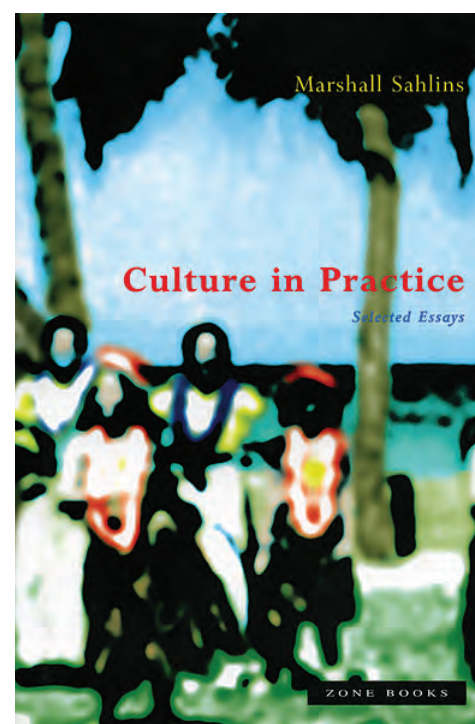


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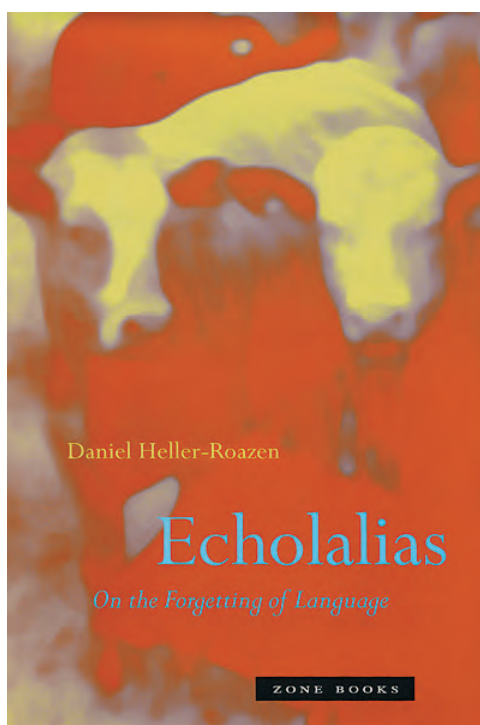
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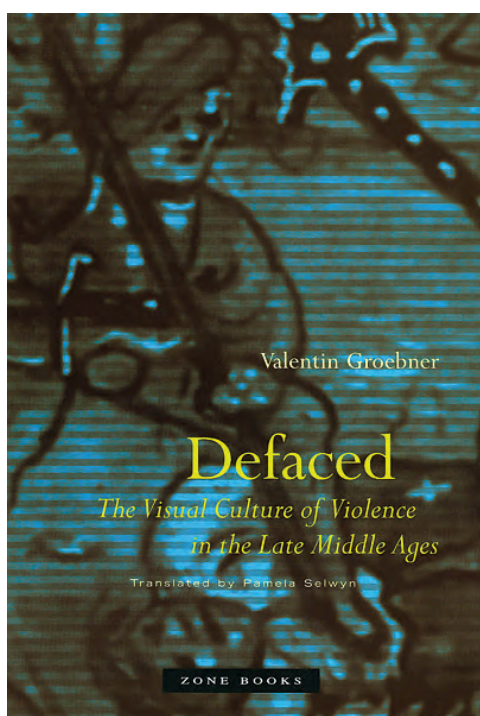
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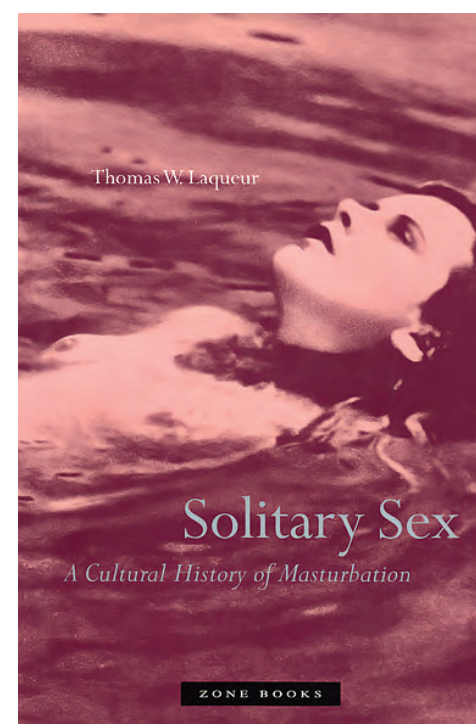
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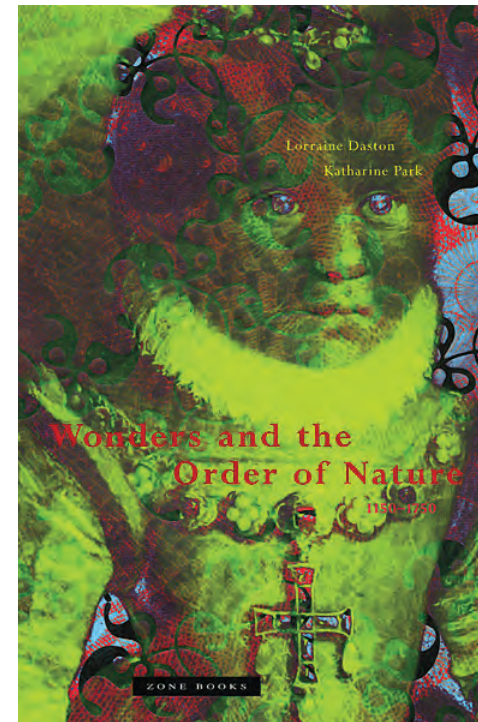


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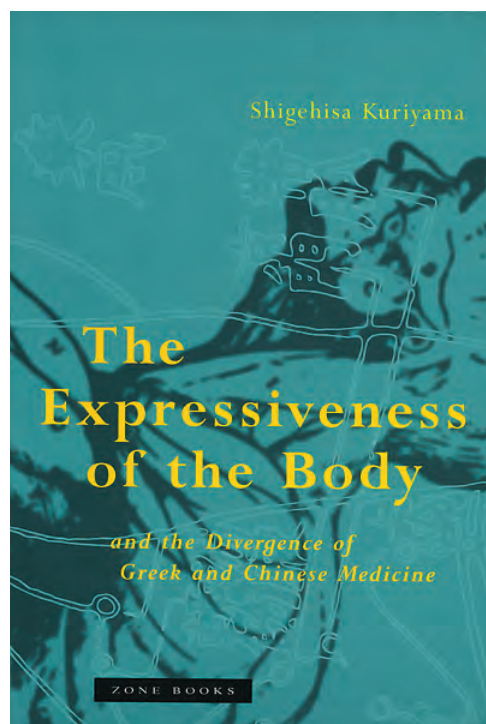


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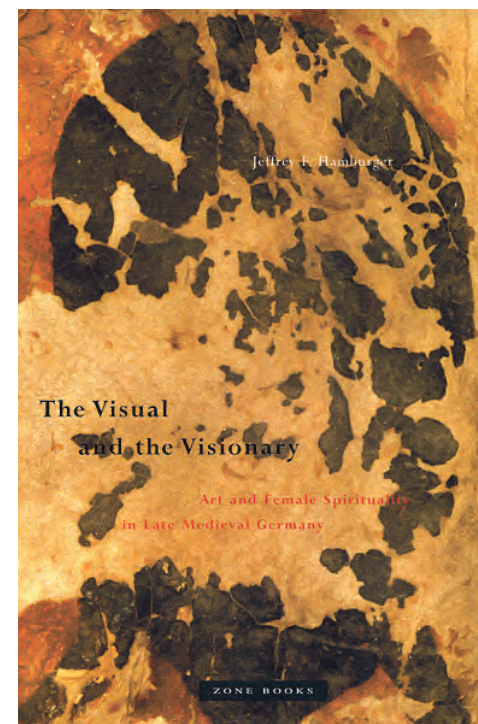
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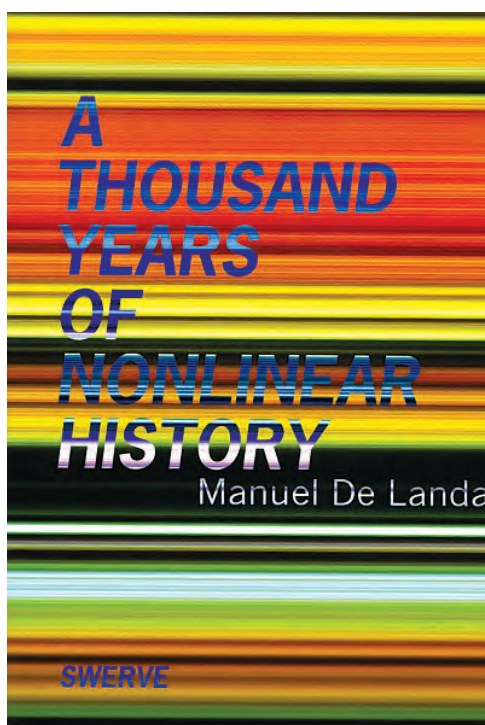
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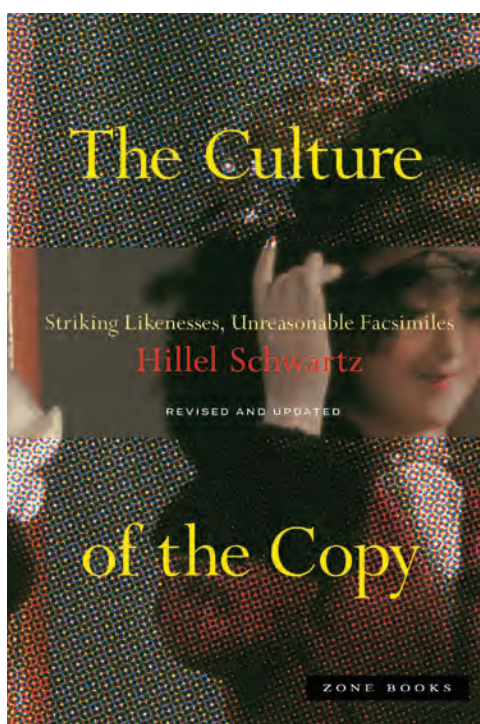
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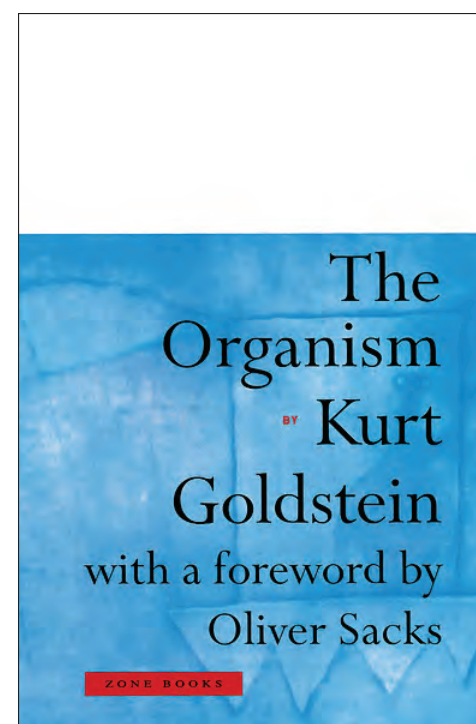
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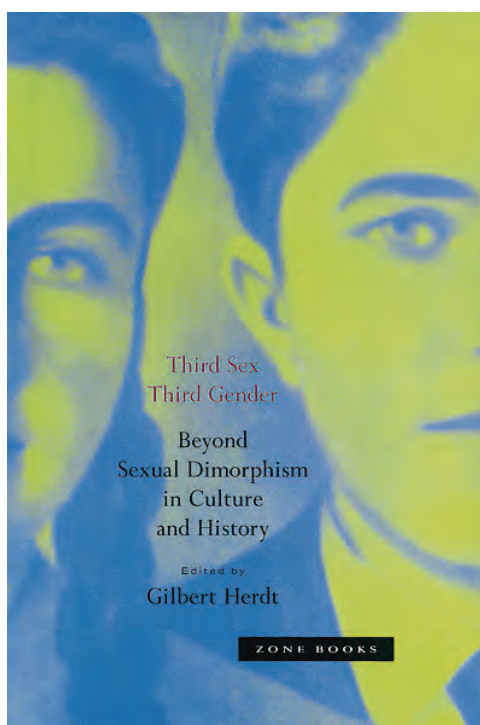
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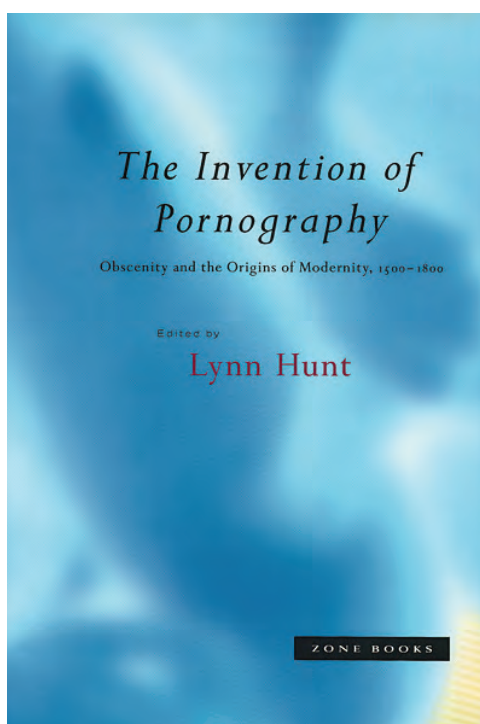
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